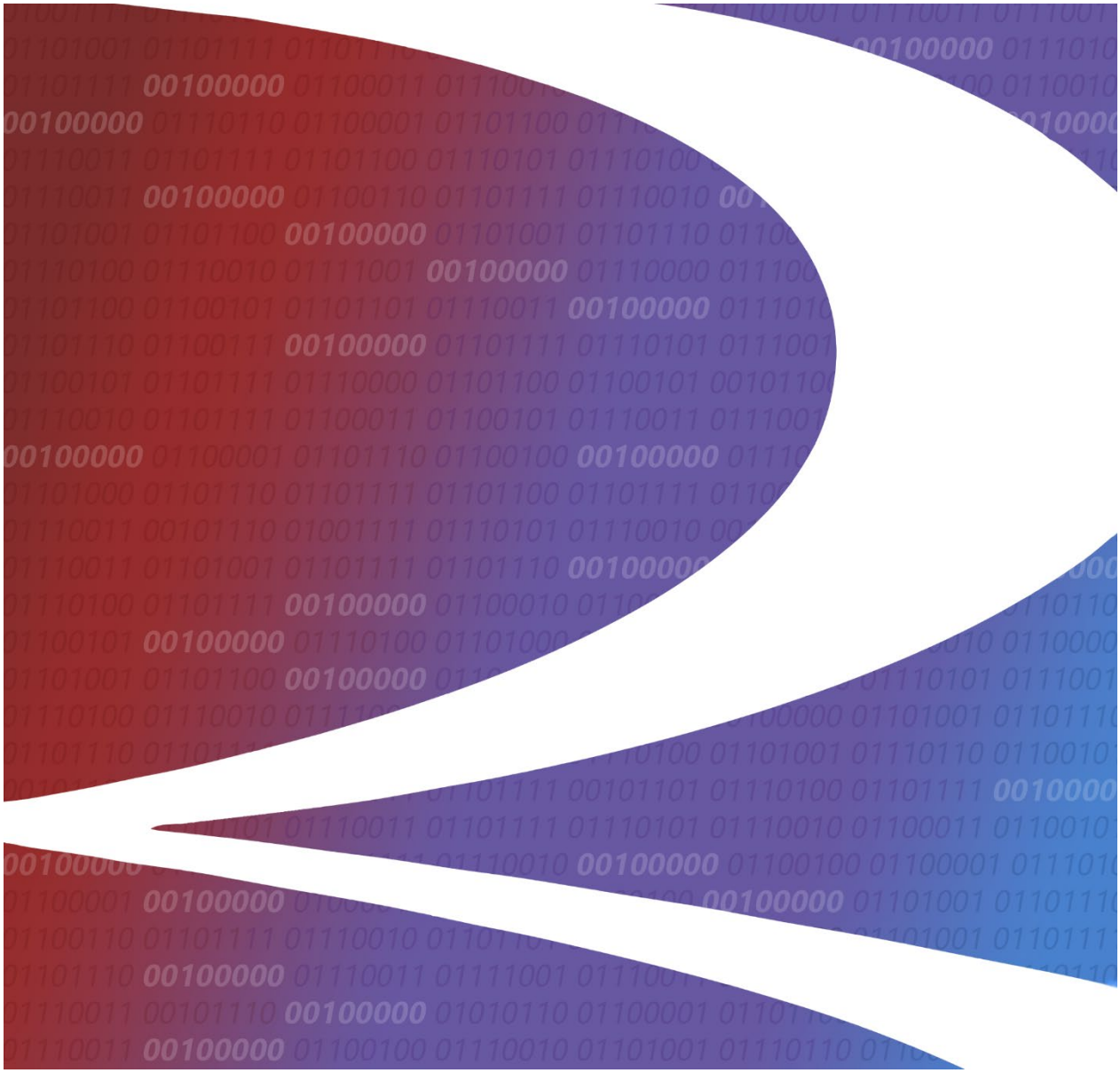

Car Hire Rate Negotiation Self Service (CHRNSS) User Guide

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Last Updated: May 2022

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Learning about Car Hire Rate Negotiation Self Service

Car Hire Rate Negotiation Self Service (also referred to simply as Car Hire Rate Negotiation or abbreviated as CHRNSS) is a web application that enables authorized users to:

- Make original offers
- Make counter offers
- Confirm offers
- Call best & final offers
- Respond to best & final offers
- Cancel offers
- Confirm offer cancelations
- View open, closed, and expired offers on the dashboard
- Upload equipment for offers with CSV Upload
- Run fee-based detail and summary reports on car hire rates

Overview

Car Hire Rate Negotiation is the process used by railroads to negotiate car hire rates for the use of equipment. Historically, car hire, or compensation that is paid to an owner for use of a car, was based on a formula that was prescribed by the ICC (now the Surface Transportation Board). Beginning in 1994, the STB ordered that a market-oriented approach to setting car hire rates be adopted.

Each Monday, the Association of American Railroads (AAR) publishes the weekly broadcast list, which lists cars that have entered or exited the Deprescription system, during the previous seven days. Along with the car mark and number, AAR equipment type code, and default rates, each record contains an indicator identifying which type of activity has occurred. This activity is related to either a car first entering the Umler system, or a car that has been deleted from the Umler system.

System Requirements

For information about the system requirements of Railinc web applications and for information about downloading compatible web browsers and file viewers, refer to the *Railinc UI Dictionary*.

Accessing the Railinc Customer Success Center

The Railinc Customer Success Center provides reliable, timely, and high-level support for Railinc customers. Representatives are available to answer calls and respond to emails from 7:00 a.m. to 7:00 p.m. Eastern time, Monday through Friday, and provide on-call support via pager for all other hours to ensure support 24 hours a day, 7 days a week. Contact us toll-free by phone at 877-RAILINC (1-877-724-5462) or send an email directly to csc@railinc.com.

Getting Started

Access CHRNSS by using Railinc's Single Sign-On (SSO), a web application that provides convenient access to a variety of Railinc products. If you have an SSO login, go to the Railinc portal at https://public.railinc.com/ and log into SSO by selecting the **Customer Login** link in the top right corner. Enter your user ID and password in the fields and select **Sign In**.

Registering to Use Railinc SSO

Each CHRNSS user must register to use Railinc's SSO. If you are not already registered for an SSO login, go to the Railinc portal at https://public.railinc.com/ and log into SSO by selecting the **Customer Login** link in the top right corner (Exhibit 5). Select the **Create an account now** link. Once you have completed SSO registration, log into SSO to request access to CHRNSS.

Requesting Access to CHRNSS

After you receive authorization to use Railinc's SSO, you must request general access to CHRNSS by following the instructions in the *Railinc Single Sign-On User Guide*.

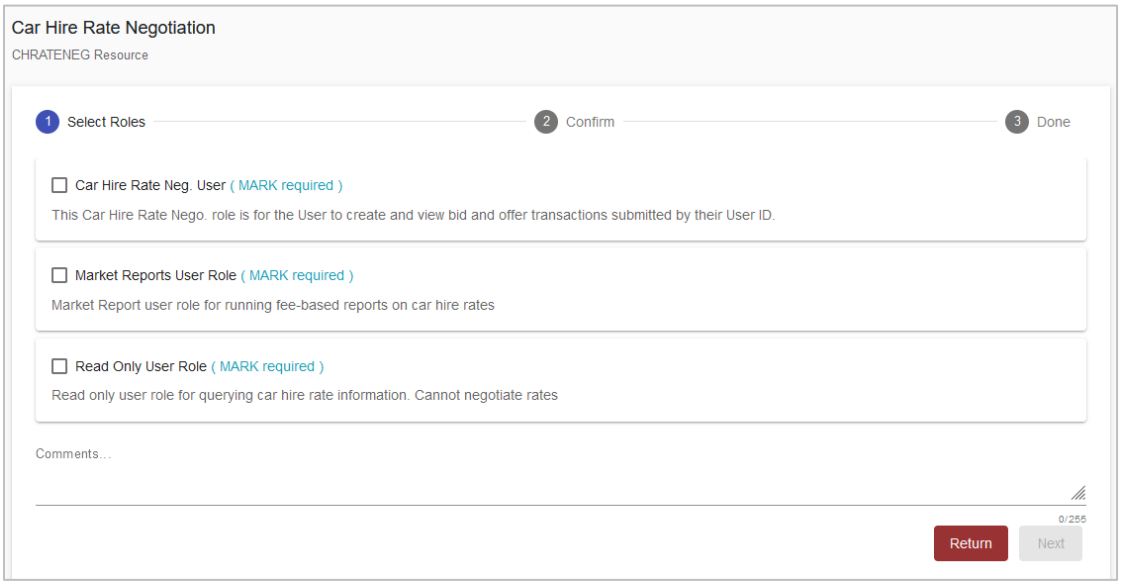
Your level of access and authorization for CHRNSS is determined when you request access through Railinc's SSO. Below is a list of CHRNSS roles. The user role you choose determines what functions you can perform.

Exhibit 1. User Roles and Tasks

Task	Description
Car Hire Rate Neg. User	This role is for the user to create and view bid and offer transactions submitted by their User ID
Market Reports User	This role is for running fee-based reports on car hire rates
Read-Only User	This role is for querying car hire rate information only and does not include negotiating rates

Upon receipt of your request in SSO as shown below, user roles are assigned by Railinc or your company administrator.

Exhibit 2. CHRNSS Request Permission



Once you receive email notification of access, you can log on and begin using CHRNSS.

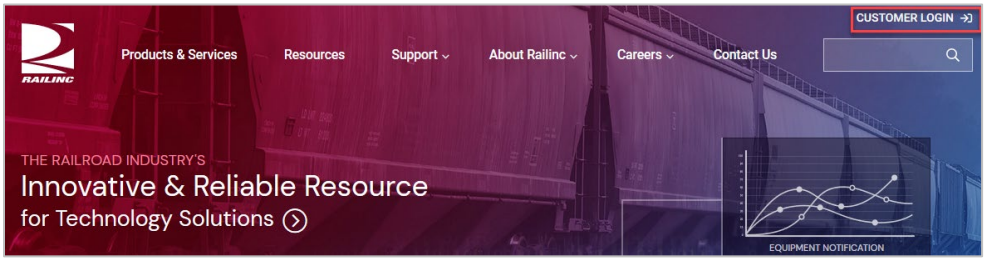
Note: If you have any trouble accessing CHRNSS, contact us by Accessing the Railinc Customer Success Center.

Logging In

Use the following procedure to log into CHRNSS:

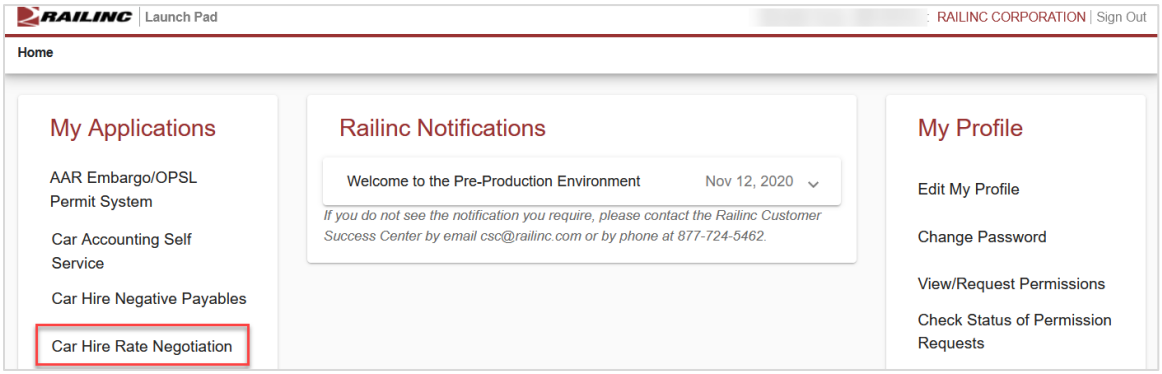
1. Open your internet browser and enter https://public.railinc.com to open the Railinc website.
2. Select the **Customer Login** link in the upper right of the page. The Account Access page is displayed.

Exhibit 3. Railinc Login



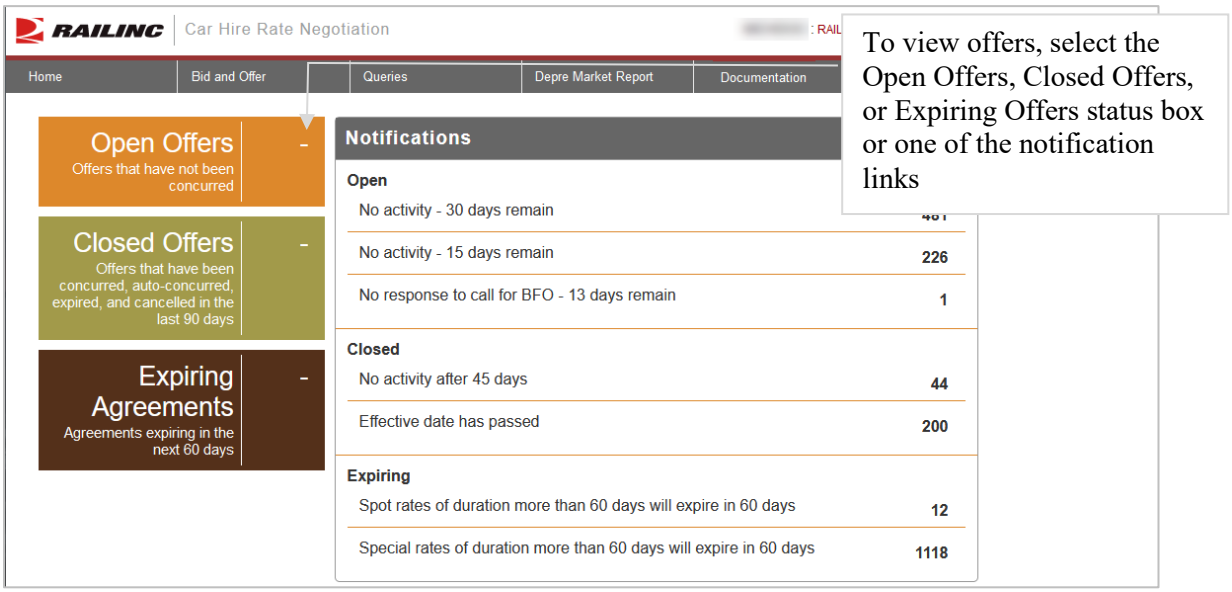
3. In the Customer Login panel, enter your User ID and Password. Select **Login**. The Railinc Launch Pad is displayed.

Exhibit 4. Railinc Launch Pad



4. Under My Applications, select **Car Hire Rate Negotiation**. The CHRNSS Home page is displayed.

Exhibit 5. CHRNSS Home Page



Continue by selecting an offer status box, a notification, or a CHRNSS application menu item.

Exhibit 6. CHRNSS Application Menu Functions

Bid and Offer	Opens the Bid and Offer menu, which allows you to create an offer.
Queries	Opens the query page allowing you to select either a Bid Offer or Car Hire Accounting Rate Master (CHARM) query.
Depre Market Report	Opens Deprescription Market Report and allows you to search market rates based on mileage or hourly rates, for specific cars, car series or AAR car types.

Documentation	Opens the documentation menu with options to download this user guide or a list of FAQs.

Logging Out

Select the **Sign Out** link in the top right to end a Car Hire Rate Negotiation session.

Viewing and Managing Offers

Direct links on the Home page allows users to view all open, closed or expiring offers (see Exhibit 5). The number that appears as part of the link reflects the number of offers available for your company.

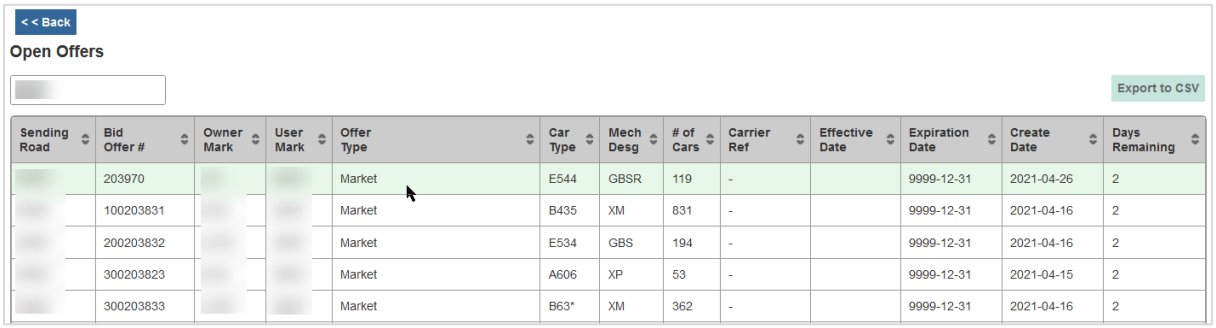
View Open Offers

Use the following procedure to view open offers:

1. If not already on the CHRNSS Home page, select the Home option on the menu. The home page is displayed (Exhibit 5).

2. Select the **Open Offers** box to view all open offers. The list of Open Offers is displayed. Any offers in a Best and Final status appear with a yellow/gold highlighting.

Exhibit 7. Open Offers



Sending Road	Bid Offer #	Owner Mark	User Mark	Offer Type	Car Type	Mech Desg	# of Cars	Carrier Ref	Effective Date	Expiration Date	Create Date	Days Remaining
	203970			Market	E544	GBSR	119	-		9999-12-31	2021-04-26	2
	100203831			Market	B435	XM	831	-		9999-12-31	2021-04-16	2
	200203832			Market	E534	GBS	194	-		9999-12-31	2021-04-16	2
	300203823			Market	A606	XP	53	-		9999-12-31	2021-04-15	2
	300203833			Market	B63*	XM	362	-		9999-12-31	2021-04-16	2

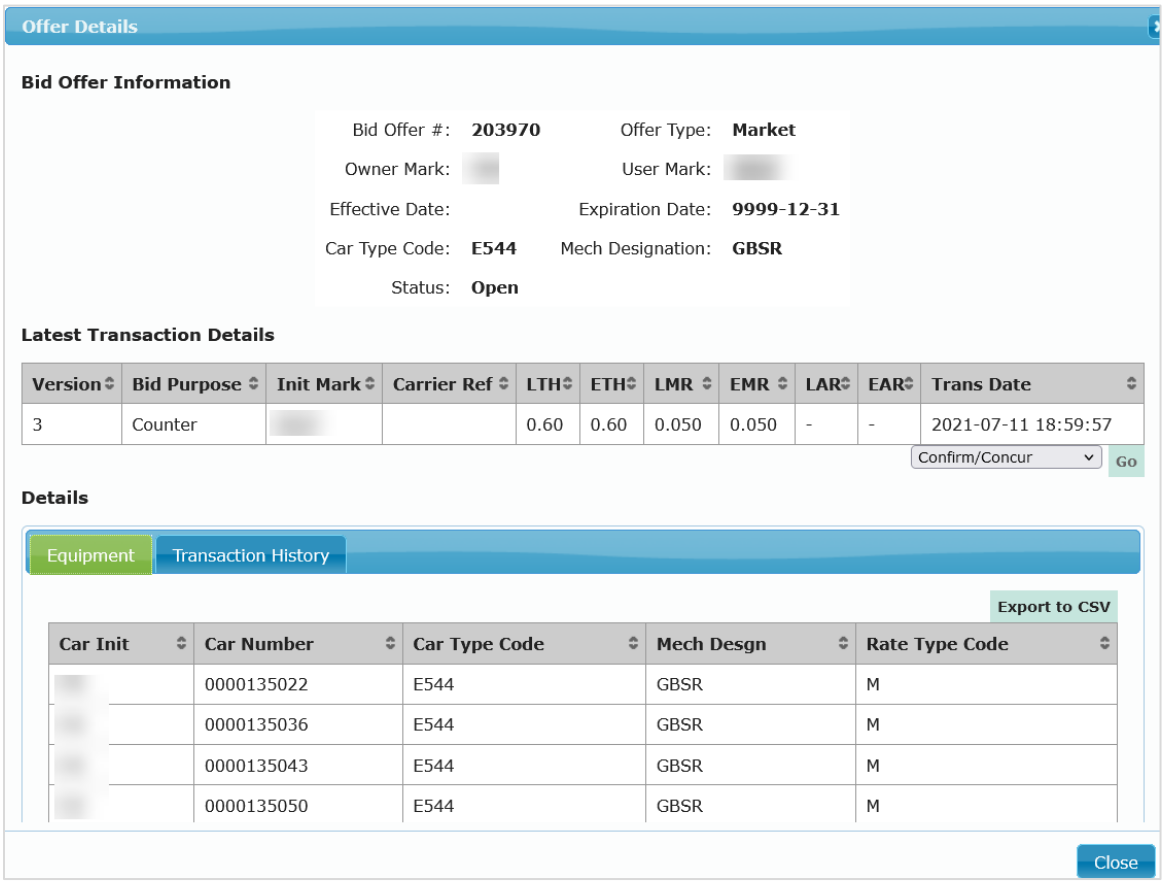
3. Results can be filtered by using the available filter input field. Results are reduced based on any matching input characters.

4. If you want to export the displayed offers as a CSV file, select the **Export to CSV** button (see Exporting Offers, Equipment Lists, or Transaction History as CSV).

5. Select a listed open offer to view its details by clicking on a row. The Offer Details page is displayed.

6. Select the **Equipment** tab (Exhibit 8). Use the scroll bar on the right to scroll through the list of equipment.

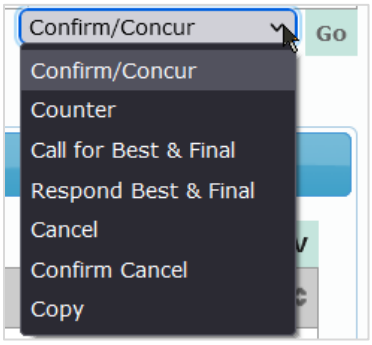
Exhibit 8. Offer Details – Equipment Tab



7. If you want to export the displayed equipment as a CSV file, select the **Export to CSV** button (see Exporting Offers, Equipment Lists, or Transaction History as CSV).

8. If you want to create an offer in response to the displayed offer, select the appropriate offer type from the offer drop-down list (Exhibit 9) and select the **Go** button.

Exhibit 9. Offer Type

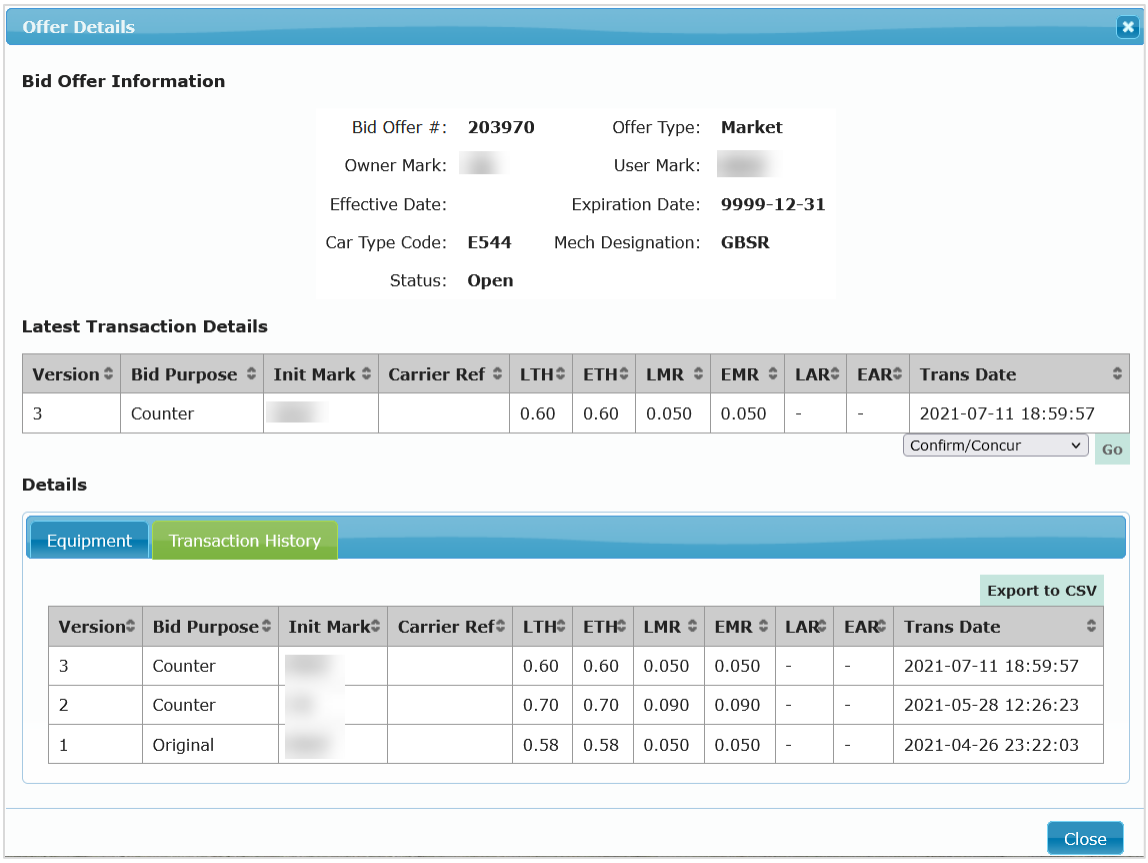


   a. For a Counter Offer, see Counter Offer.
   b. For Confirm/Concur, see Confirm/Concur Offer.
   c. For Call Best & Final, see Call Best & Final.

d. For Respond Best & Final, see Respond Best & Final.
e. For Cancel, see Cancel Offer.
f. For Confirm Cancel, see Confirm Cancel.

9. Select the **Transaction History** tab to view the history of the displayed offer. The Transaction History tab is displayed (Exhibit 10). Use the scroll bar on the right to scroll through the list of transactions.

Exhibit 10. Offer Details – Transaction History Tab



10. If you want to export the displayed transaction history as a CSV file, select the **Export to CSV** button (see Exporting Offers, Equipment Lists, or Transaction History as CSV).

11. Select either the **X** in the upper right corner or the **Close** button to close the Offer Details page.

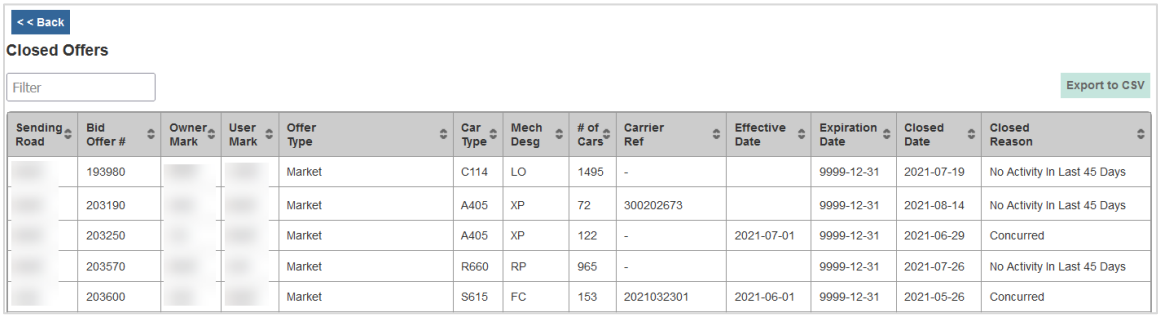
View Closed Offers

Use the following procedure to view closed offers:

1. If not already on the Home page, select the Home option on the menu. The home page is displayed (Exhibit 5).

2. Select the Closed Offers box to view all closed offers. The list of Closed Offers is displayed (Exhibit 11). Any offers in a Best and Final status appear with a yellow/gold highlighting.

Exhibit 11. Closed Offers



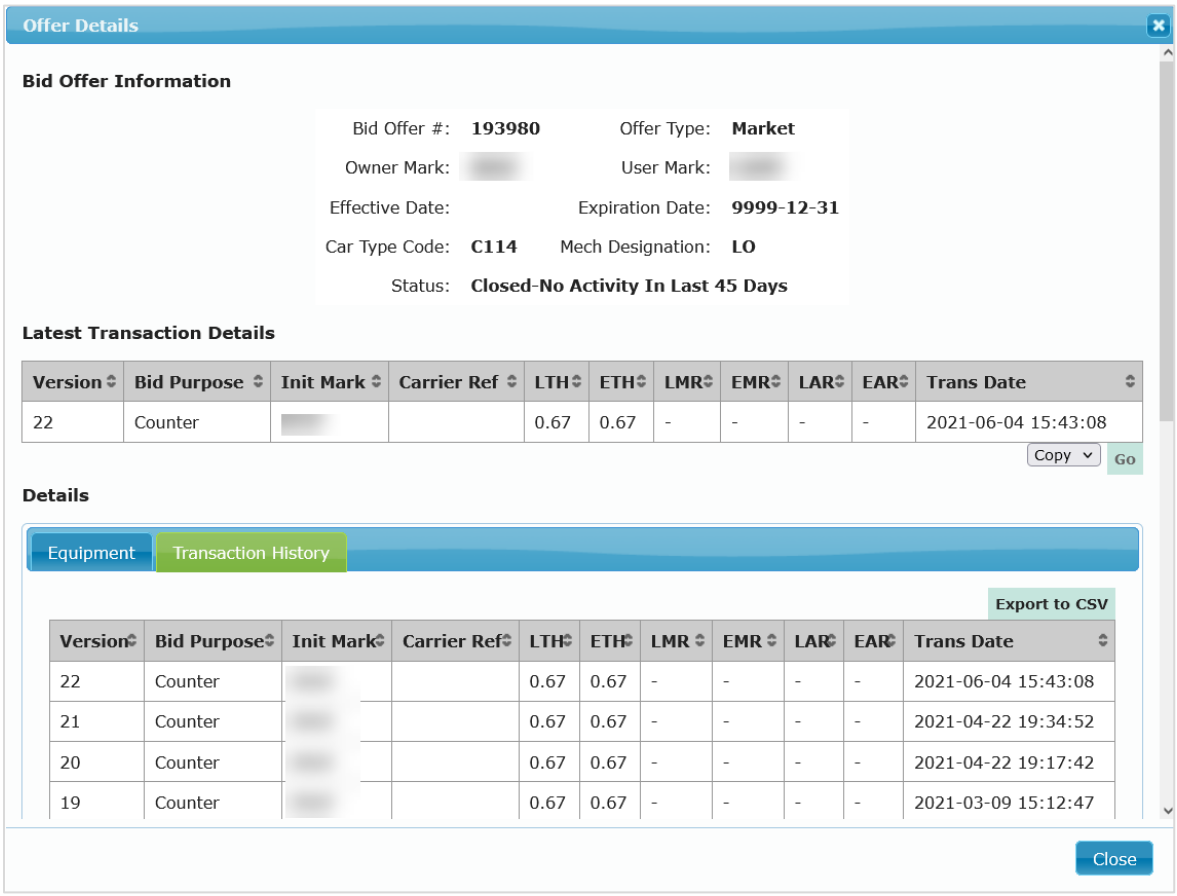
Sending Road	Bid Offer #	Owner Mark	User Mark	Offer Type	Car Type	Mech Desg	# of Cars	Carrier Ref	Effective Date	Expiration Date	Closed Date	Closed Reason
	193980			Market	C114	LO	1495	-		9999-12-31	2021-07-19	No Activity In Last 45 Days
	203190			Market	A405	XP	72	300202673		9999-12-31	2021-08-14	No Activity In Last 45 Days
	203250			Market	A405	XP	122	-	2021-07-01	9999-12-31	2021-06-29	Concurred
	203570			Market	R660	RP	965	-		9999-12-31	2021-07-26	No Activity In Last 45 Days
	203600			Market	S615	FC	153	2021032301	2021-06-01	9999-12-31	2021-05-26	Concurred

3. Results can be filtered by using the available filter input field. Results are reduced based on any matching input characters.

4. If you want to export the displayed offers as a CSV file, select the Export to CSV button (see Exporting Offers, Equipment Lists, or Transaction History as CSV).

5. Select a listed closed offer to view its details. The Offer Details for a Closed Offer page is displayed with the Transaction History tab revealed (Exhibit 12).

Exhibit 12. Closed Offer Details – Transaction History Tab

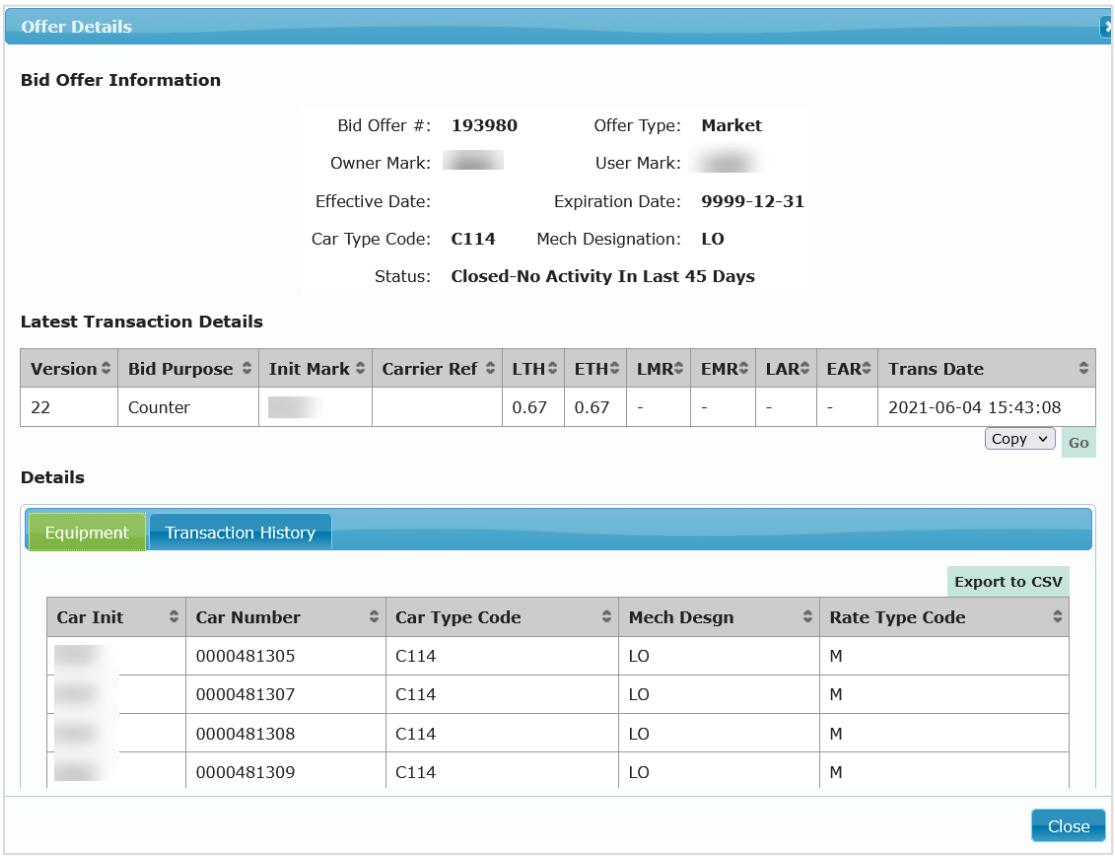


6. If you want to export the displayed transaction history as a CSV file, select the **Export to CSV** button (see Exporting Offers, Equipment Lists, or Transaction History as CSV).

7. If you want to create a copy of the offer, select the **Go** button (see Bid and Offer).

8. Select the **Equipment** tab to view the equipment of the displayed offer. The Offer Details for a Closed Offer (Equipment tab) is displayed (Exhibit 13).

Exhibit 13. Closed Offer Details - Equipment Tab



9. If you want to export the displayed equipment as a CSV file, select the **Export to CSV** button (see Exporting Offers, Equipment Lists, or Transaction History as CSV).

10. Select either the **X** in the upper right corner or the **Close** button to close the Offer Details page.

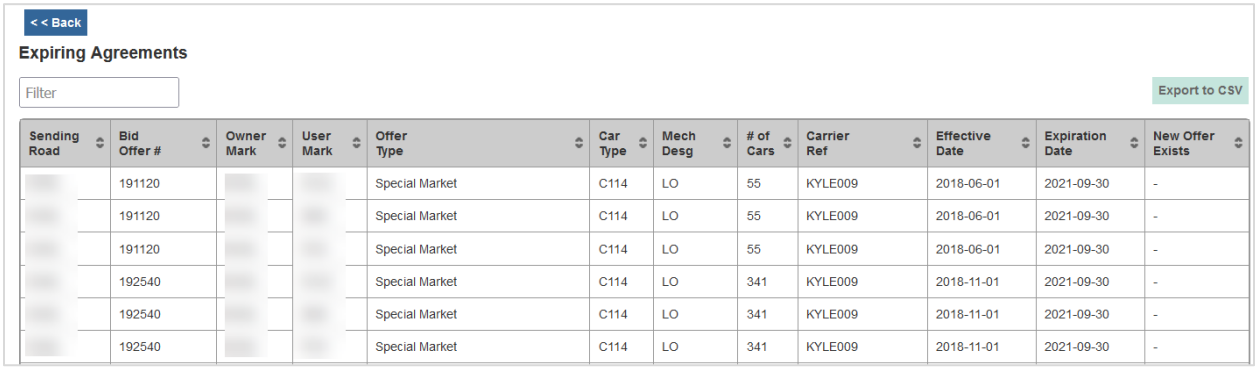
View Expiring Agreements

Use the following procedure to view expiring agreements:

1. If not already on the Home page, select the Home option on the menu. The home page is displayed (Exhibit 5).

2. Select the expiring agreements list to view all expiring agreements. The list of Expiring Agreements is displayed (Exhibit 14). Any offers in a Best and Final status appear with a yellow/gold highlighting.

Exhibit 14. Expiring Agreements



Sending Road	Bid Offer #	Owner Mark	User Mark	Offer Type	Car Type	Mech Desg	# of Cars	Carrier Ref	Effective Date	Expiration Date	New Offer Exists
	191120			Special Market	C114	LO	55	KYLE009	2018-06-01	2021-09-30	-
	191120			Special Market	C114	LO	55	KYLE009	2018-06-01	2021-09-30	-
	191120			Special Market	C114	LO	55	KYLE009	2018-06-01	2021-09-30	-
	192540			Special Market	C114	LO	341	KYLE009	2018-11-01	2021-09-30	-
	192540			Special Market	C114	LO	341	KYLE009	2018-11-01	2021-09-30	-
	192540			Special Market	C114	LO	341	KYLE009	2018-11-01	2021-09-30	-

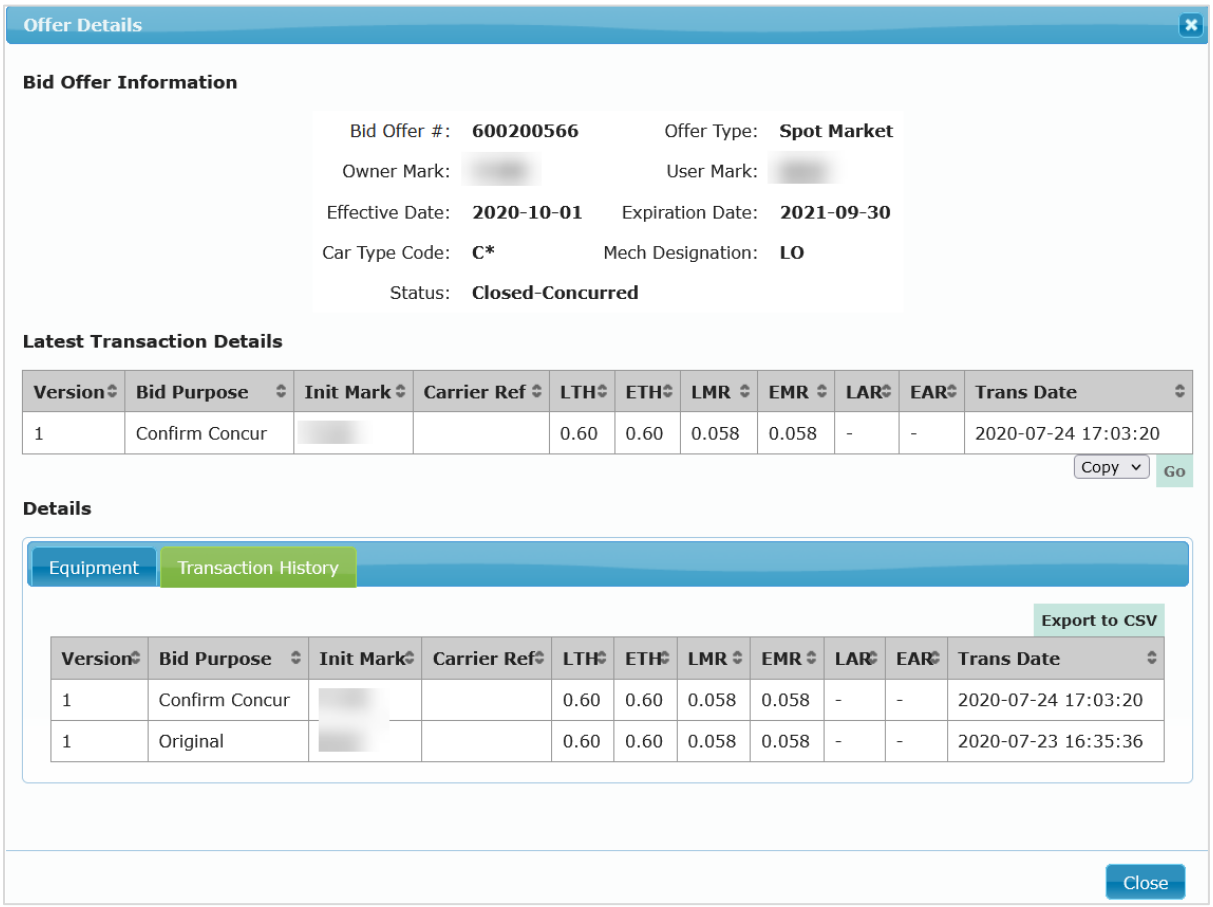
Note: **Y** in the **New Offer Exists** column indicates any expiring special or spot offer where a new special or spot offer including all active equipment has already been concurred. It is important to note that the new concurred offer does not necessarily have an effective date immediately following the expiration date of the expiring offer (e.g., an offer expiring in September may have a newly concurred offer effective in November, leaving October rates to be determined by Deprescription business rules).

3. Results can be filtered by using the available filter input field. Results are reduced based on any matching input characters.

4. If you want to export the displayed offers as a CSV file, select the **Export to CSV** button (see Exporting Offers, Equipment Lists, or Transaction History as CSV).

5. Select a listed expiring offer to view its details. The Offer Details for an Expiring Agreements page is displayed with the Transaction History tab revealed (Exhibit 15).

Exhibit 15. Expiring Agreement Details – Transaction History Tab

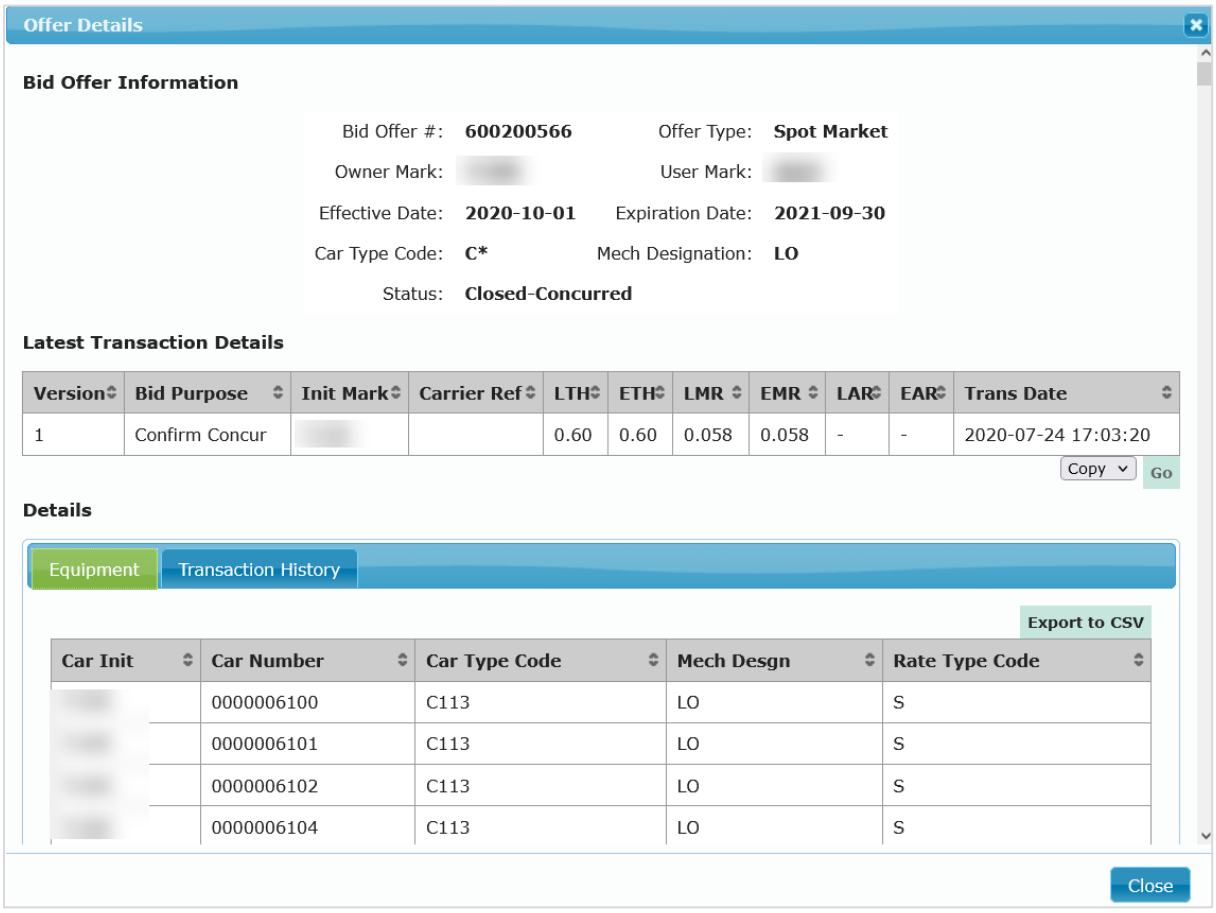


6. If you want to export the displayed transaction history as a CSV file, select the **Export to CSV** button (see Exporting Offers, Equipment Lists, or Transaction History as CSV).

7. If you want to create a copy of the offer, select the **Go** button (see Bid and Offer).

8. Select the **Equipment** tab to view the equipment of the displayed offer. The Offer Details for an Expiring Agreement (Equipment tab) is displayed (Exhibit 16).

Exhibit 16. Expiring Agreement Details – Equipment Tab



9. If you want to export the displayed equipment as a CSV file, select the **Export to CSV** button (see Exporting Offers, Equipment Lists, or Transaction History as CSV).

10. Select either the **X** in the upper right corner or the **Close** button to close the Offer Details page.

Exporting Offers, Equipment Lists, or Transaction History as CSV

You can export displayed offers, equipment lists, or transaction history as a CSV file from any one of the offer or offer detail pages.

1. Perform the steps to view an open, closed or expiring offer (see View Open Offers, View Closed Offers or View Expiring Agreements).

2. With offers, equipment lists or transaction history displayed, select the associated **Export to CSV** button to export that data.

3. A message is displayed asking if you want to open or save the file.

4. Perform one of the following actions:

   a. Select **Save** to save the file on your local computer. A dialogue box will ask for the file location.

   b. Select **Open** to open the file. The file opens in your local spreadsheet application (Exhibit 17). Use the options available within the spreadsheet application to sort or save the data.

Exhibit 17. Exported Transaction History Data Example

	A	B	C	D	E	F	G	H	I	J	K	L
1	Bid Offer #	Version Number	Bid Purpose	Initiating Mark	Carrier Reference N	LTH	ETH	LMR	EMR	LAR	EAR	Transaction Date
2	200620	11	Counter	AARE		0.25	0.25	0.04	0.04	-	-	6/24/2021 20:20
3	200620	10	Counter	RAIL		0.55	0.55	0.05	0.05	-	-	6/20/2021 14:40

Viewing and Managing Offer Notifications

Direct links on the Home page allows users to view all open, closed or expiring offer notifications (see Exhibit 5). The numbers that appear as part of each sub-category reflect the number of offer notifications available for your company.

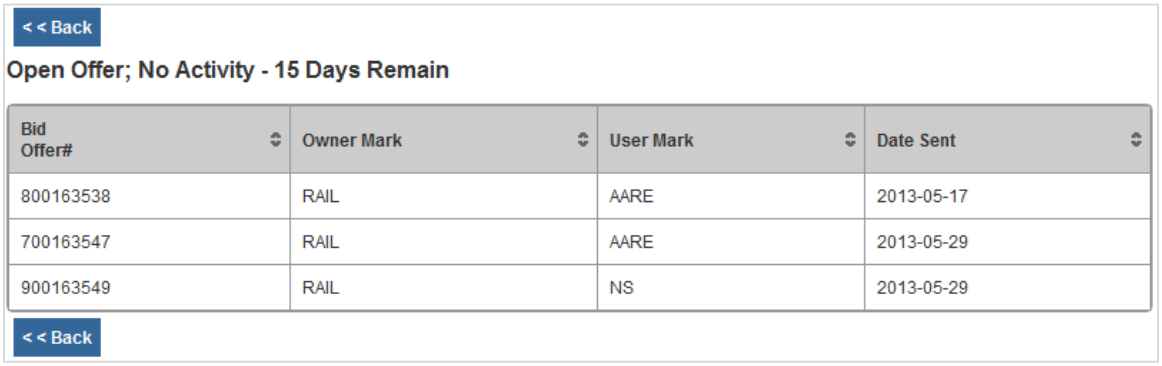
View Open Offer Notifications

Use the following procedure to view open offer notifications:

1. If not already on the Home page, select the Home option on the menu. The home page is displayed (Exhibit 5).

2. Select one of the listed sub-categories under the Open heading (Open Offer; No Activity - 30 Days Remain; Open Offer; No Activity - 15 Days Remain (Exhibit 18); No response to call for BFO; 13 days left to respond).

Exhibit 18. Open Offers: No Activity



3. Select a listed row to view the open offer associated with the notification (see View Open Offers).

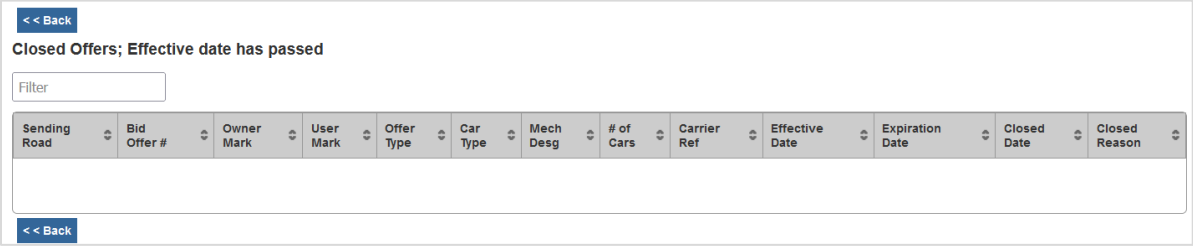
View Closed Offer Notifications

Use the following procedure to view closed offer notifications:

1. If not already on the Home page, select the Home option on the menu. The home page is displayed (Exhibit 5).

2. Select one of the listed sub-categories under the Closed heading ("Closed: No activity after 45 days" or "Closed: Effective date has passed"). See Exhibit 19.

Exhibit 19. Closed Offers; Effective Date Has Passed



3. Select a listed row to view the closed offer associated with the notification (see View Closed Offers).

View Expiring Offer Notifications

Use the following procedure to view expiring offer notifications:

1. If not already on the Home page, select the Home option on the menu. The home page is displayed (Exhibit 5).

2. Select one of the listed sub-categories under the Expiring heading (Spot rates of duration more than 60 days will expire in 60 days; Special rates of duration more than 60 days will expire in 60 days).

3. Select a listed row to view the expiring offer associated with the notification (see View Expiring Agreements).

Bid and Offer

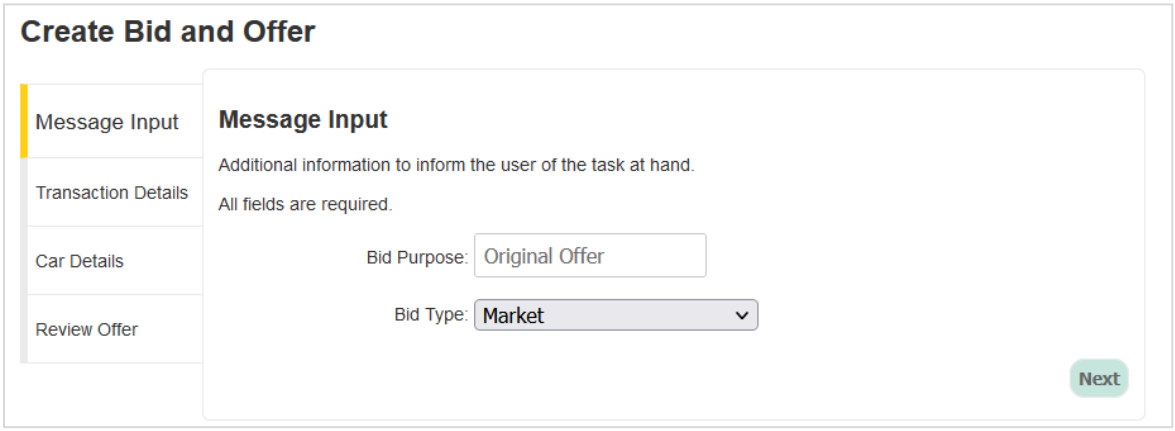
CHRNSS enables users to create offers.

Create Offers—Message Input

The create bid and offers process is accomplished by completing input fields on multiple tabbed pages. There are input fields for Message Input, Transaction Details, Car Details, and Review Offer.

1. Select **Bid and Offer > Create Offer**. The Create Bid and Offer—Message Input page is displayed (Exhibit 20).

Exhibit 20. Create Bid and Offer—Message Input

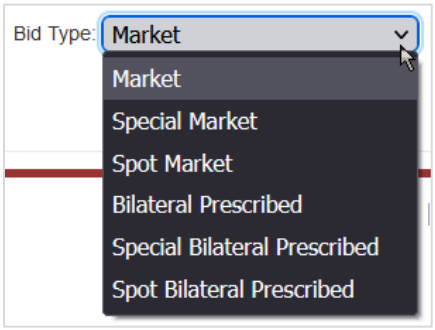


2. Complete the available input fields:

   a. **Bid Purpose:** This field is automatically populated for you and is always **Original Offer**.

   b. **Bid Type:** Most messages include a Bid Type. Use the dropdown to select the appropriate type. These are described in detail in the Car Hire Deprescription Rail-Cards® Business Rules. Valid values are shown in Exhibit 21.

Exhibit 21. Bid Type Drop-Down



3. Select either the **Next** button or the **Transaction Details** tab to proceed to the transaction portion of the Original Offer. The available input fields vary based on the selected Bid Purpose. See Transaction Details.

Transaction Details

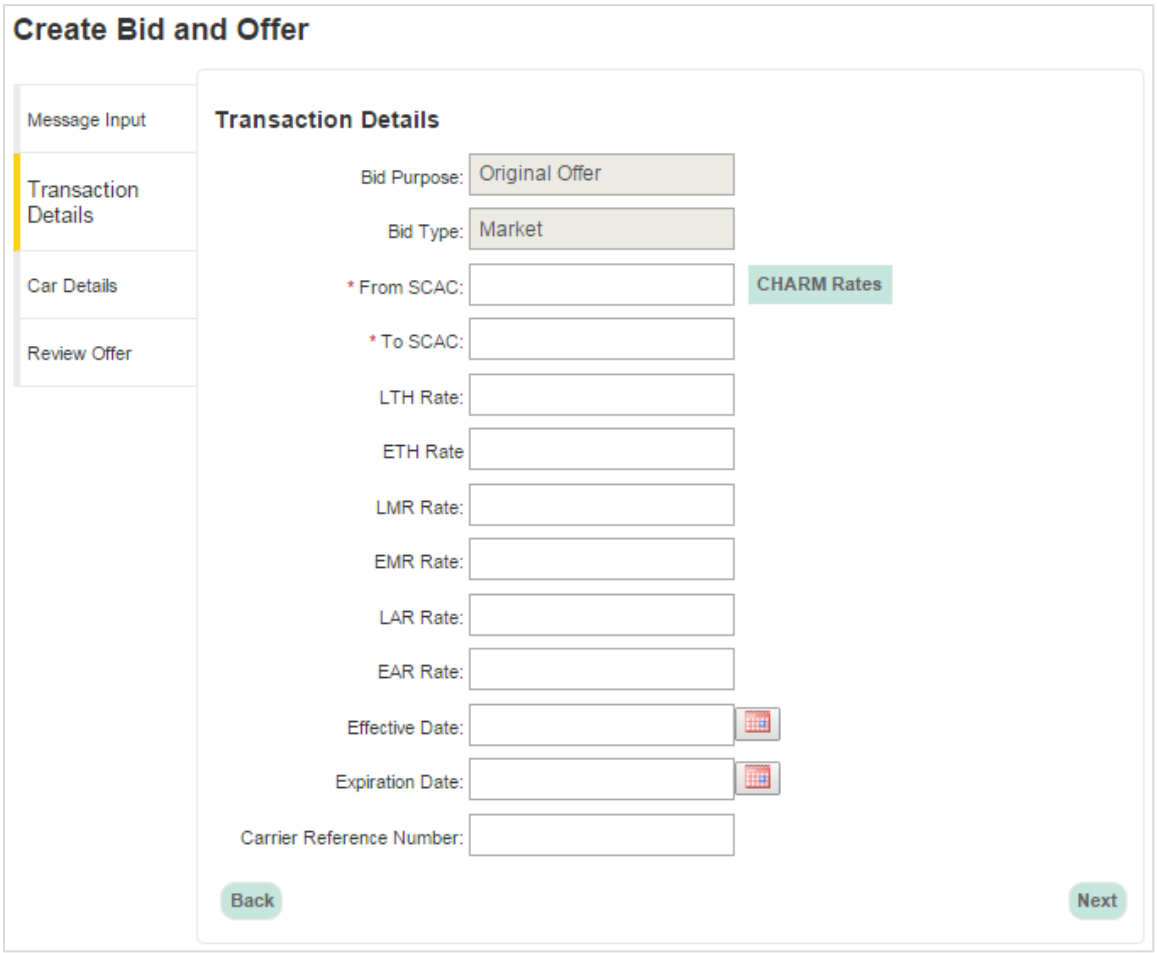
The available input fields vary based on the selected Bid Purpose. Proceed based on the following possible selections:

- Original Offer
- Counter Offer
- Confirm/Concur Offer
- Respond Best & Final
- Cancel Offer
- Confirm Cancel

Original Offer

Complete the steps for Create Offers—Message Input first. The Transaction Details (for Original Offer) page is displayed (Exhibit 22). **Original Offer** is automatically selected for you.

Exhibit 22. Transaction Details (for Original Offer)



1. Required fields are marked with a red asterisk (*). Fields for Original Offer include:

Exhibit 23. Transaction Details Fields (for Original Offer)

***From SCAC:**	Road mark of road that is submitting the offer.
***To SCAC:**	Road marks of the roads to which the offer is being sent to. Original offer may be sent to multiple roads (separated by a comma).
***Rates:**	Amount being offered (at least one rate must be filled in): **LTH** = Loaded Hourly rate **ETH** = Empty Hourly rate **LMR** = Loaded Mileage rate **EMR** = Empty Mileage rate, **LAR** = Loaded Appurtenance rate **EAR** = Empty Appurtenance rate **Notes:** If cars do not have appurtenance rates, leave AR fields blank. If a submitter wants zero (.0) rates, submit .0 in the proposed rate field. If submitter leaves rate fields blank, system submits the current default rates.
Effective Date:	(Optional) Except for Spot Offers. If submitted, user must select first day of month. The calendar icon ( ) can be used to select the date. It only allows users to select the first day of the month.
Expiration Date:	(Optional) Except for Spot Offers. If submitted user must select last day of month. The calendar icon ( ) can be used to select the date. It only allows users to select the last day of the month.
Carrier Reference Number:	Optional field assigned by the submitter.

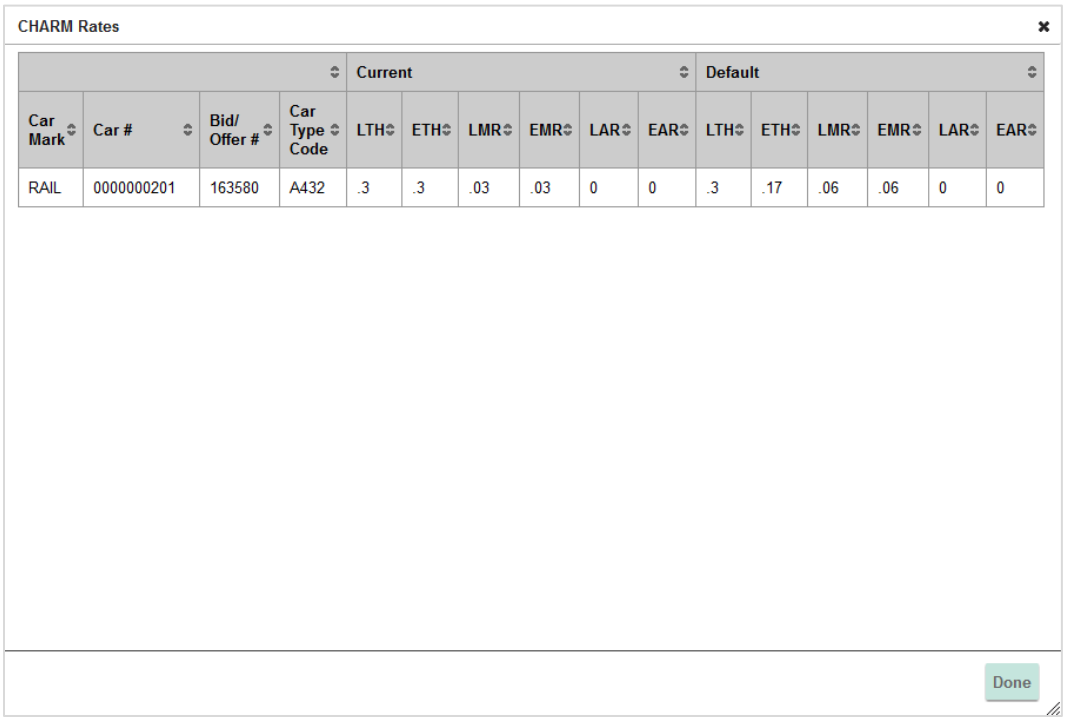
Notes:

- As a point of reference, this page contains a **CHARM Rates** button to display the current and the default Car Hire Accounting Rate Master (CHARM) rates (Exhibit 24). However, this option is not available until equipment has been entered on the Car Details tab. Additionally the Mark of the owner of the equipment and the system user must match for rates to display. Select **Done** to close.

- When responding to an offer, you can download CHARM rates to a CSV file.

- The expiration date for a bid offer may not be the end of the current month.

Exhibit 24. Current and Default CHARM Rates


CHARM Rates

				Current						Default					
Car Mark	Car #	Bid/ Offer #	Car Type Code	LTH	ETH	LMR	EMR	LAR	EAR	LTH	ETH	LMR	EMR	LAR	EAR
RAIL	0000000201	163580	A432	.3	.3	.03	.03	0	0	.3	.17	.06	.06	0	0

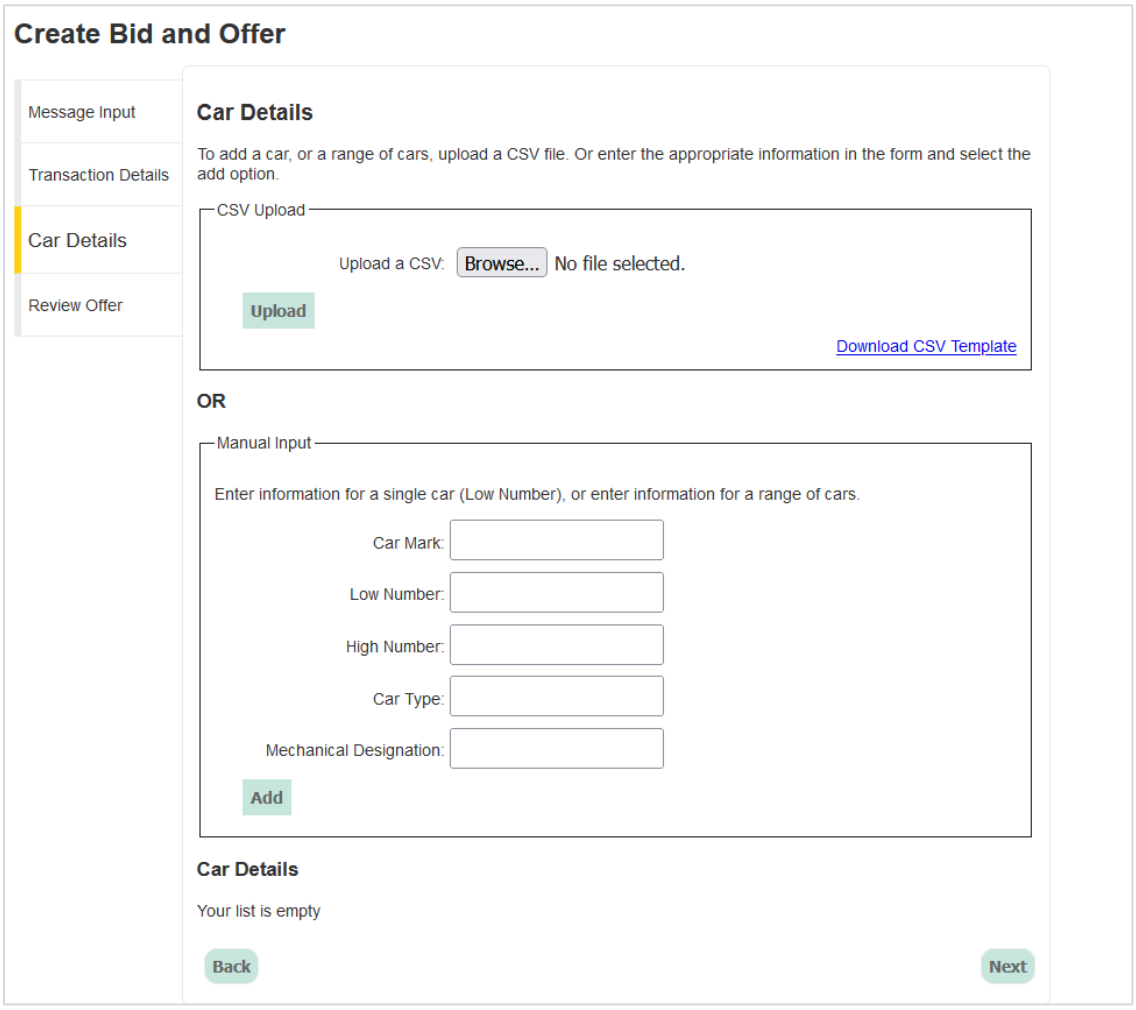
Done

2. Select **Next** or the **Car Details** tab to continue (see Car Details).

Car Details

When creating an Original Offer, there is an additional step to provide car details. The Create Bid and Offer—Car Details page is displayed when the Car Details tab is selected (Exhibit 25).

Exhibit 25. Create Bid and Offer—Car Details



1. Either use the CSV Upload option to **Browse** for a CSV file and **Upload** a list of cars or use the manual input option to enter a car or range of cars (fields are defined in Exhibit 27).

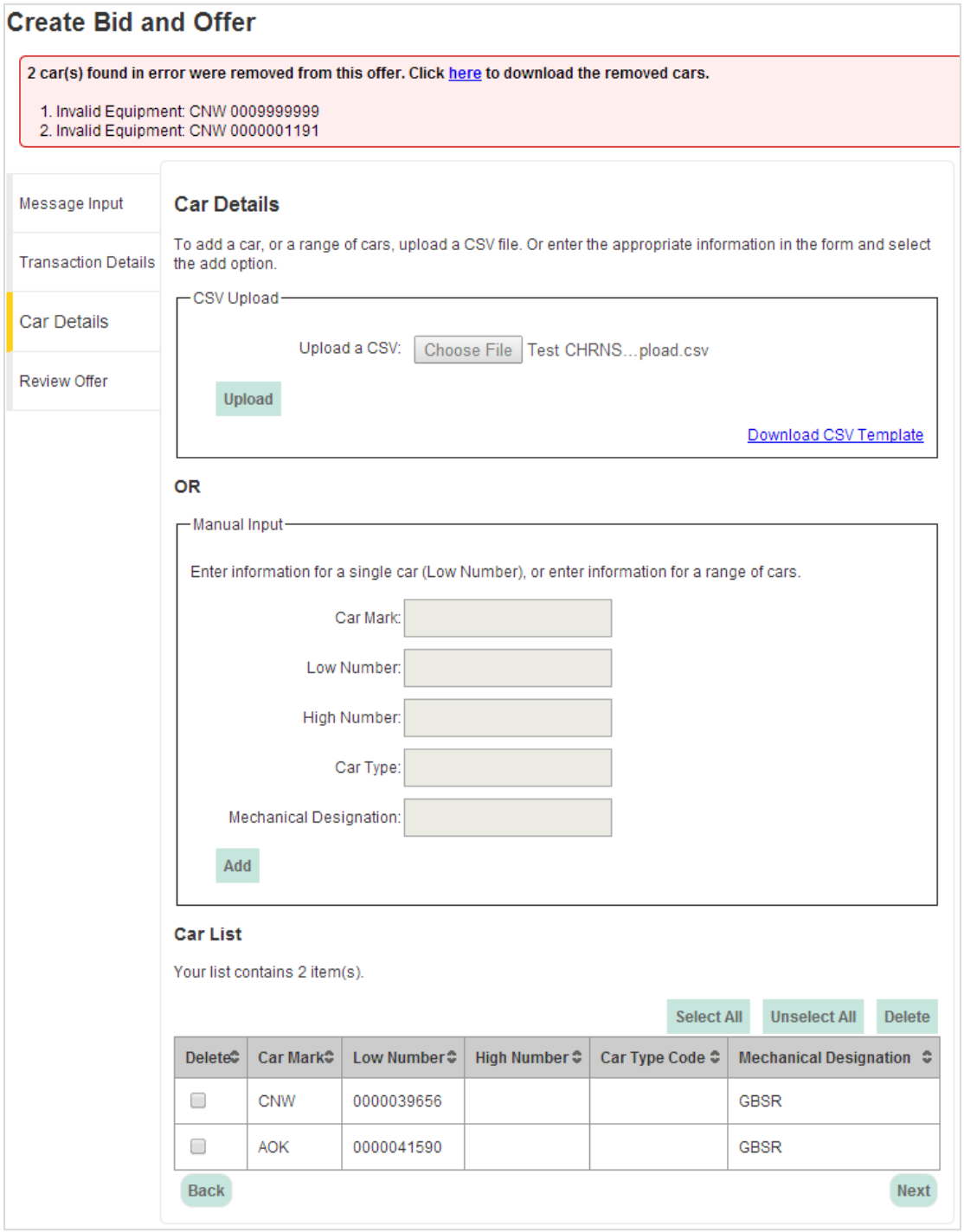
CSV Upload

The format for the CSV Upload file is shown below (viewed in Excel).

	A	B	C	D	E
1	mark	lowNumber	highNumber	carTypeCode	mechanicalDesignation
2	CNW	9999999			GBSR
3	CNW	39656			GBSR
4	AOK	41590			GBSR
5	CNW	1191			GBSR

When you select **Upload**, the system automatically removes any invalid cars from the offer and generates a list of cars in error (see Exhibit 26). You can save this list of cars in error as a CSV file by selecting the **Click here** link in the cars in error message at the top of the page.

Exhibit 26. Car Details With Cars in Error From CSV Upload



Manual Input

For a manual input, type the details for the cars to which the proposed rates would apply. Enter information for a single car in the Low Number field or enter information for a range of cars using both the Low Number and High Number fields.

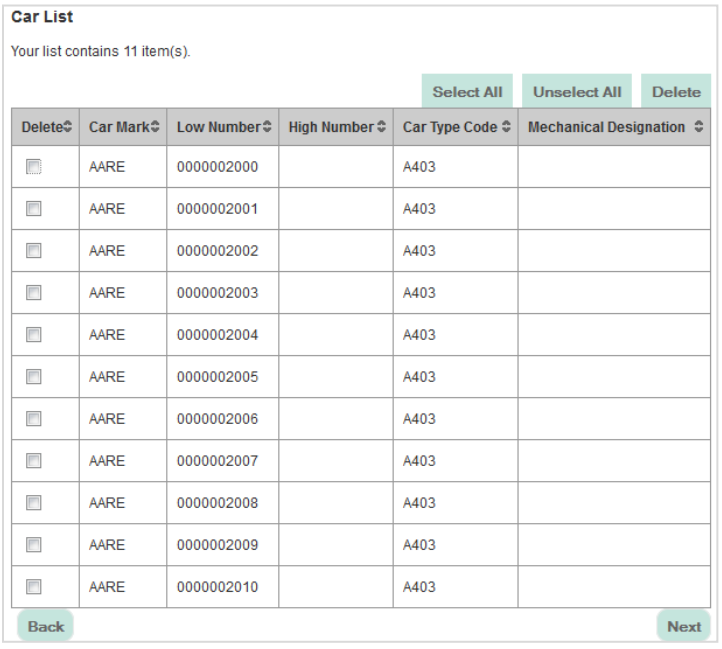
Exhibit 27. Manual Input Car Details Fields

***Car Mark**	Equipment unit initial code.
Low Number	Used to identify a single car, or if a series of cars is used, it is the lowest car number in the series.
High Number	In a series of cars of the same mark, it is the highest car number in the series.
***Car Type** **Note:** If Mechanical Designation is supplied, Equipment Type is not required.	1 to 4 characters of this code is valid entry (e.g., A431). Partial car type code A4* (example) would look for equipment under the A4* CTC. • If all cars are the same Car Type, enter Car Type once, and system uses the same type for all cars processed. • To submit an original offer by Car type (with no car numbers required), enter the Car Initial and Equipment Type. If there are more than 10,000 cars for that initial, the offer is rejected.
***Mechanical Designation** **Note:** If Equipment Type is supplied, Mechanical Designation is not required	Indicates general category of a car's design (e.g., XL). • If all cars are the same Mechanical Designation, enter Mechanical Designation once, and system uses the same MD for all cars processed. • To submit an original offer by Mechanical Designation (with no car numbers required), enter the Car Initial and Mechanical Designation. If there are more than 10,000 cars for that initial, the offer is rejected.

Select **Add**. The entered cars are added to the Car List at the bottom of the page (Exhibit 28).

Note: Only valid cars appear in the list. If invalid cars are entered, they are not added to the offer.

Exhibit 28. Create Bid and Offer—Car Details Car List



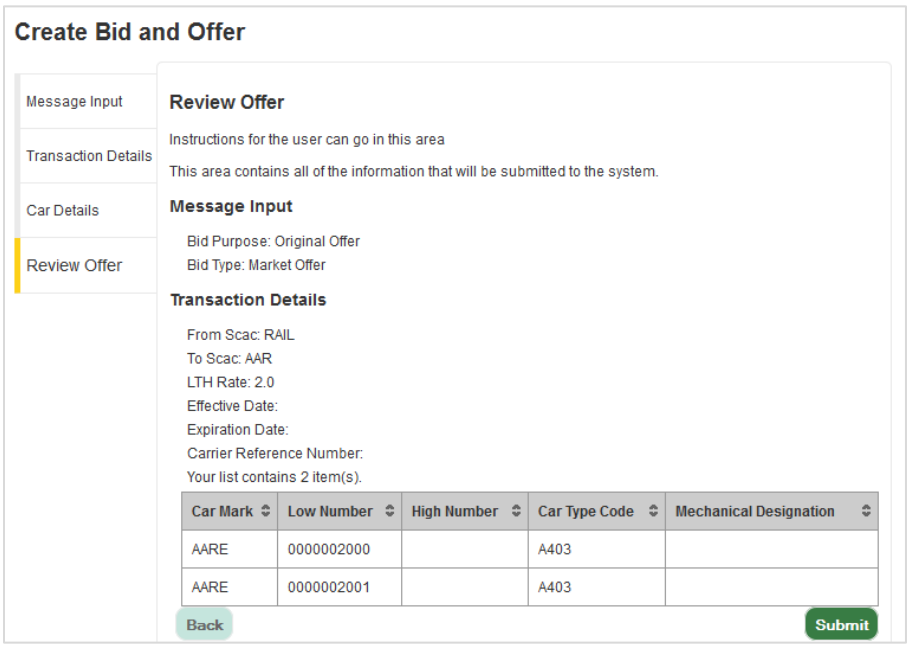
2. If necessary, use the check boxes and the **Delete** button to remove any unwanted cars from the list. Use the **Select All** button and the **Delete** button to delete all cars from the list. In either case, a confirmation dialog box is displayed with the selected equipment. Select **Yes** to confirm the deletion. The **Unselect All** button can be used to unselect any selected boxes.

3. When all cars have been added, select **Next** or the Review Offer tab to continue (see Review Offer).

Review Offer

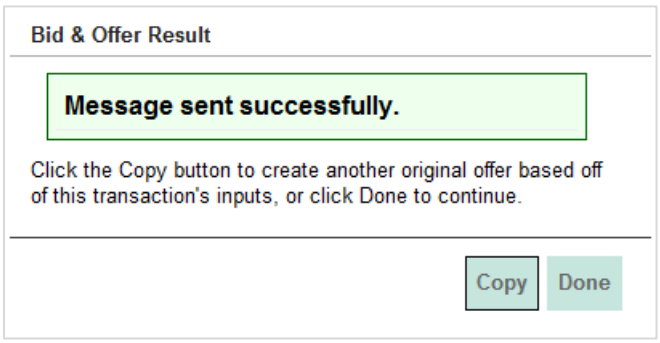
The final step in the create bid & offer process is to review the offer details and then submit it. The Create Bid and Offer—Review Offer page is displayed when the Review Offer tab is selected (Exhibit 29).

Exhibit 29. Review Offer



1. When you are ready to submit the offer, select **Submit**. If all validations pass, a "Message sent successfully" indicator is displayed (Exhibit 30).

Exhibit 30. Bid & Offer Result—Success Message



2. If the submit was successful, perform one of the following actions:

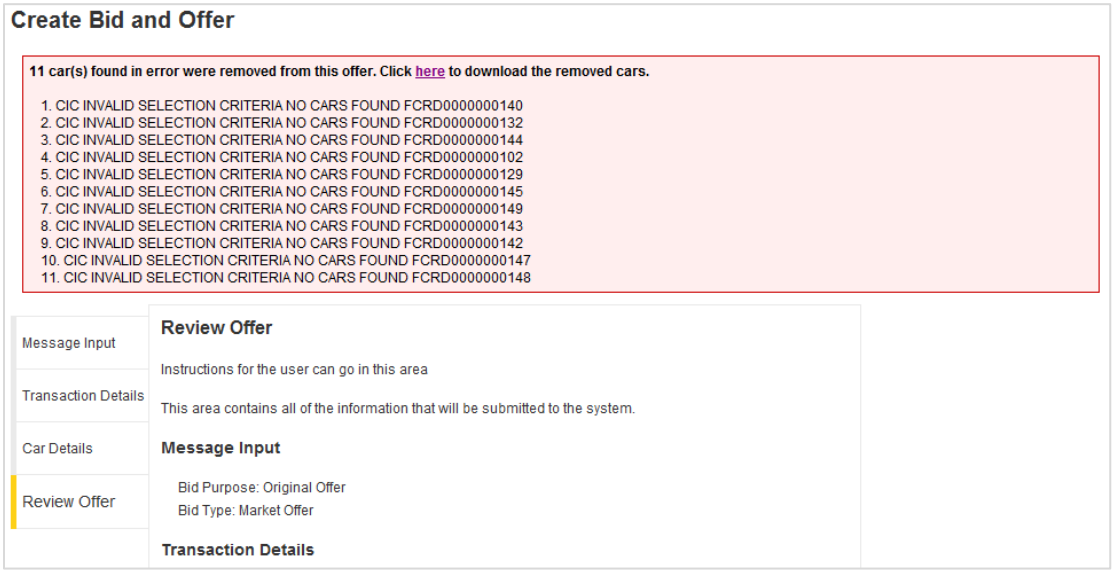
   a. Select **Copy** in order to create another bid & offer based on the one just submitted. The transaction details page is displayed (see Transaction Details).

      Note: When creating a copy, only the information on the Transaction Details tab can be changed, not the included equipment.

   b. Select **Done** to close the current bid & offer. The Create Bid and Offer page is displayed allowing you to input another bid & offer (see Create Offers).

3. If the submit was not successful, you may have the option to download the car(s) found in error to a CSV file (see Exhibit 31).

Exhibit 31. Create Bid and Offer Showing Option to Download Cars in Error



Counter Offer

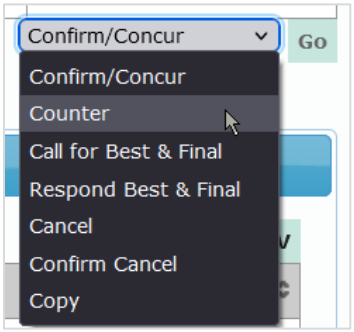
1. You can counter open offers from Open Offers or Bid Offer Query:

   - From the Home page, select the **Open Offers** box (Exhibit 7). From the list, click inside the row of the offer you want to open to view the offer details.

   - Perform a Bid Offer Query (see Performing a Bid and Offer Query) and click inside the row of the offer you want to open to view the offer details.

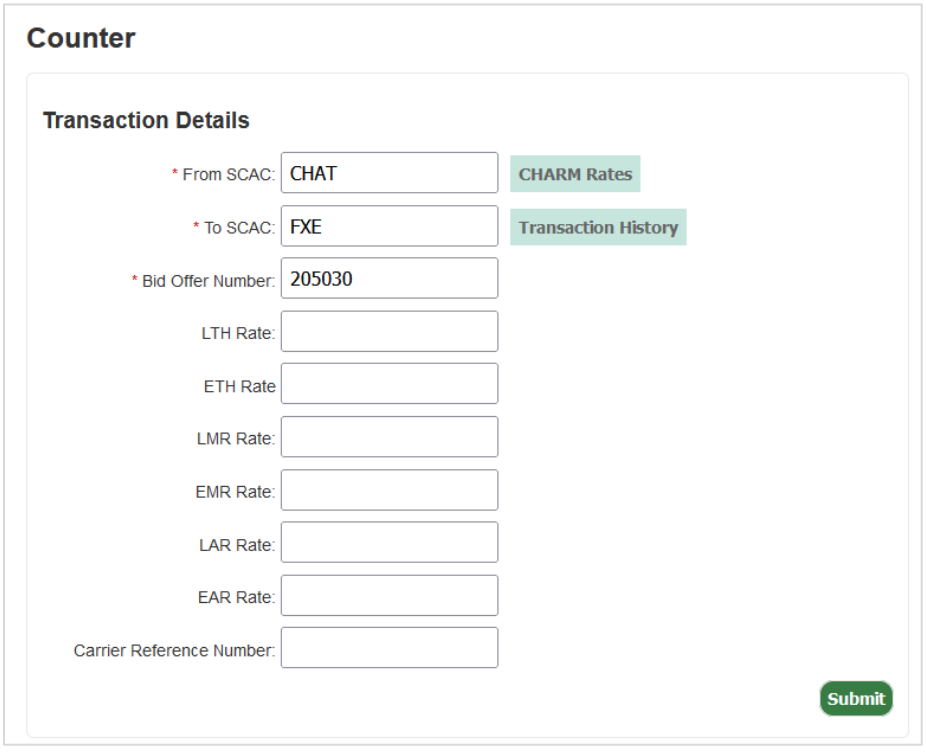
2. Select **Counter** from the Bid Purpose drop-down list and select **Go**.

Exhibit 32. Select Bid Purpose



3. The Transaction Details for Counter Offers page is displayed (Exhibit 33) with the appropriate **From** and **To SCAC** and **Bid Offer Number**.

Exhibit 33. Counter Offer Transaction Details



4. Complete mandatory fields. Fields for Counter Offer include:

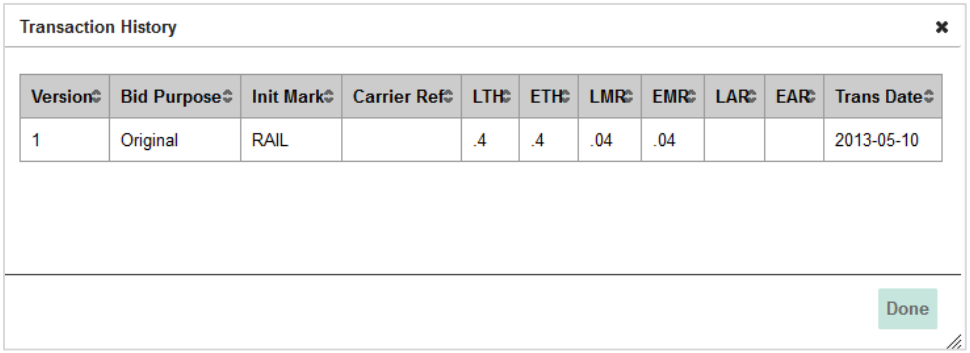
Exhibit 34. Counter Offer Transaction Details Fields

***From SCAC:**	Road mark of road that is submitting the counter offer.
***To SCAC:**	Road marks of the roads to which the offer is being sent. Counter offers cannot be made to multiple roads.
***Bid Offer Number:**	Identification number (Railinc ID Number) assigned by Rail-Cards to a new offer between two parties. The bid & offer number is a 9-digit number, first and last digit is always the same. If the bid & offer number ends in a 0, fill in with preceding 0's.
***Rates:**	Amount being offered (at least one rate must be filled in): **LTH** = Loaded Hourly rate **ETH** = Empty Hourly rate **LMR** = Loaded Mileage rate **EMR** = Empty Mileage rate **LAR** = Loaded Appurtenance rate **EAR** = Empty Appurtenance rate **Notes:** If cars do not have appurtenance rates, leave AR fields blank. If a submitter wants zero (.0) rates, submit .0 in the proposed rate field. If submitter leaves rate fields blank, system submits the current default rates.
Carrier Reference Number:	Optional field assigned by the submitter.

Note: As a point of reference, this page contains a **CHARM Rates** button to display the current and the default rates (Exhibit 24). Additionally, the Mark of the owner of the equipment and the system user must match for rates to display. Select **Done** to close.

Note: When a user selects **Counter** in response to an existing offer, the Transaction Details (for Counter Offer) page additionally contains a **Transaction History** button. When this button is selected a Transaction History of the offer is displayed (Exhibit 35). Select **Done** to close.

Exhibit 35. Transaction History



5. Select **Submit** to continue.

Confirm/Concur Offer

1. You can confirm/concur open offers from Open Offers or Bid Offer Query:

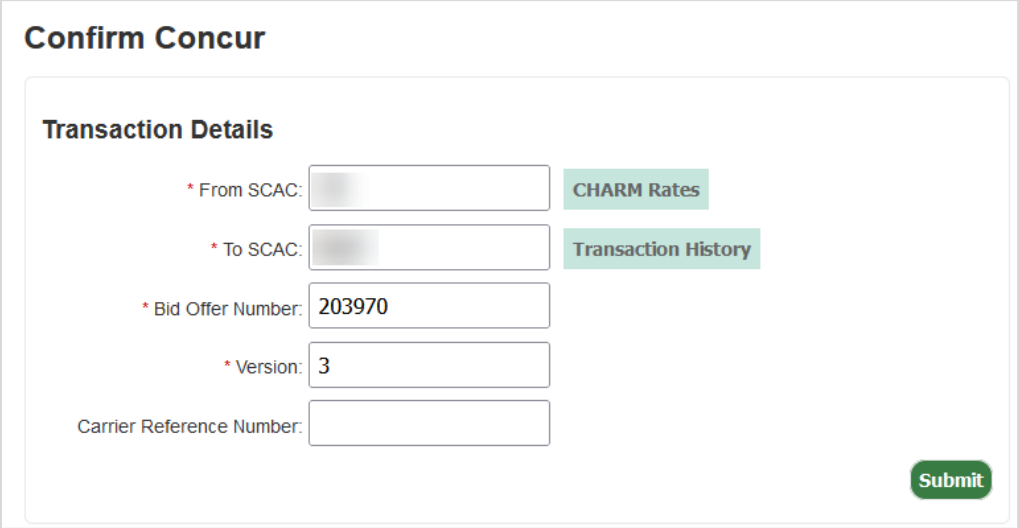
   - From the Home page, select the **Open Offers** box (Exhibit 7). From the list, click inside the row of the offer you want to open to view the offer details.

   - Perform a Bid Offer Query (see Performing a Bid and Offer Query) and click inside the row of the offer you want to open to view the offer details.

2. Select **Confirm Offer** from the Bid Purpose drop-down list and select **Go**.

3. The Transaction Details for Confirm/Concur Offer page is displayed.

Exhibit 36. Confirm/Concur Offer Transaction Details



4. Complete mandatory fields. Fields for Confirm Offer include:

Exhibit 37. Confirm/Concur Transaction Details Fields

***From SCAC:**	Road mark of road that is submitting the offer.
***To SCAC:**	Road marks of the roads to which the offer is being sent. Confirm offers cannot be made to multiple roads.
***Bid Offer Number:**	Identification number (Railinc ID Number) assigned by Rail-Cards to a new offer between two parties. The bid & offer number is a 9-digit number, first and last digit is always the same. If the bid & offer number ends in a 0, fill in with preceding 0's.
***Version**	Sequence of bid & offer transactions. Submitter may only concur to the latest version number.
Carrier Reference:	Optional field assigned by the submitter.

Note: As a point of reference, this page contains a **CHARM Rates** button to display the current and the default rates (Exhibit 24). Additionally, the Mark of the owner of the equipment and the system user must match for rates to display. Select **Done** to close.

Note: When a user selects **Confirm/Concur** in response to an existing offer, the Transaction Details (for Confirm/Concur) page additionally contains a **Transaction History** button. When this button is selected, a Transaction History of the offer is displayed (similar to Exhibit 35). Select **Done** to close.

5. Select **Submit** to continue.

Call Best & Final

1. You can call Best & Final from Open Offers or Bid Offer Query:

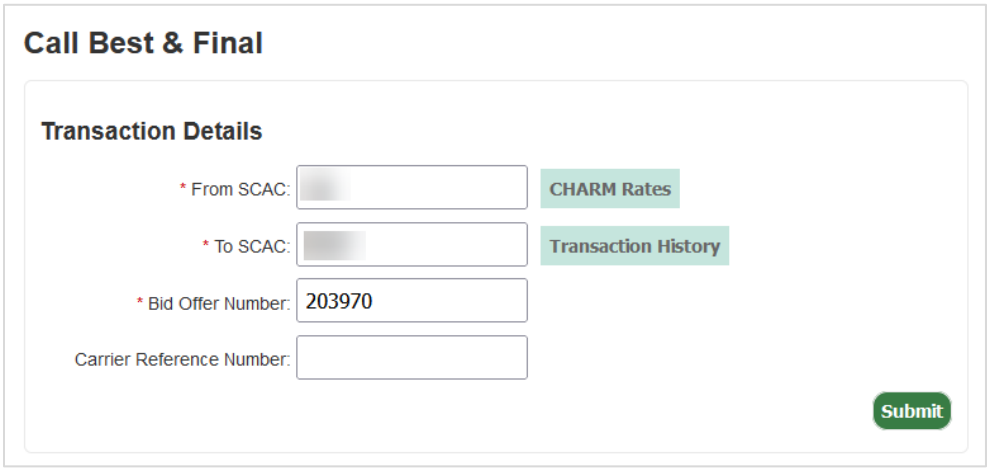
   - From the Home page, select the **Open Offers** box (Exhibit 7). From the list, click inside the row of the offer you want to open to view the offer details.

   - Perform a Bid Offer Query (see Performing a Bid and Offer Query) and click inside the row of the offer you want to open to view the offer details.

2. Select **Call Best & Final** from the Bid Purpose drop-down list and select **Go**.

3. The Transaction Details for Call Best & Final page is displayed.

Exhibit 38. Call Best & Final Transaction Details



4. Complete the mandatory fields. Fields for Call Best & Final include:

Exhibit 39. Call Best & Final Transaction Details Fields

***From SCAC:**	Road mark of road that is submitting the Call Best & Final offer.
***To SCAC:**	Road marks of the roads to which the offer is being sent. Call Best & Final offers cannot be made to multiple roads.
***Bid Offer Number:**	Identification number (Railinc ID Number) assigned by Rail-Cards to a new offer between two parties. The bid & offer number is a 9-digit number, first and last digit is always the same. If the bid & offer number ends in a 0, fill in with preceding 0's.
Carrier Reference:	Optional field assigned by the submitter.

Note: As a point of reference, this page contains a **CHARM Rates** button to display the current and the default rates (Exhibit 24). Additionally, the Mark of the owner of the equipment and the system user must match for rates to display. Select **Done** to close.

Note: When a user selects **Call Best & Final** in response to an existing offer, the Transaction Details (for Call Best & Final) page additionally contains a **Transaction History** button. When this button is selected, a Transaction History of the offer is displayed (similar to Exhibit 35). Select **Done** to close.

5. Select **Next** or the Review Offer tab to continue (see Review Offer).

Respond Best & Final

1. You can respond Best & Final from Open Offers or Bid Offer Query:

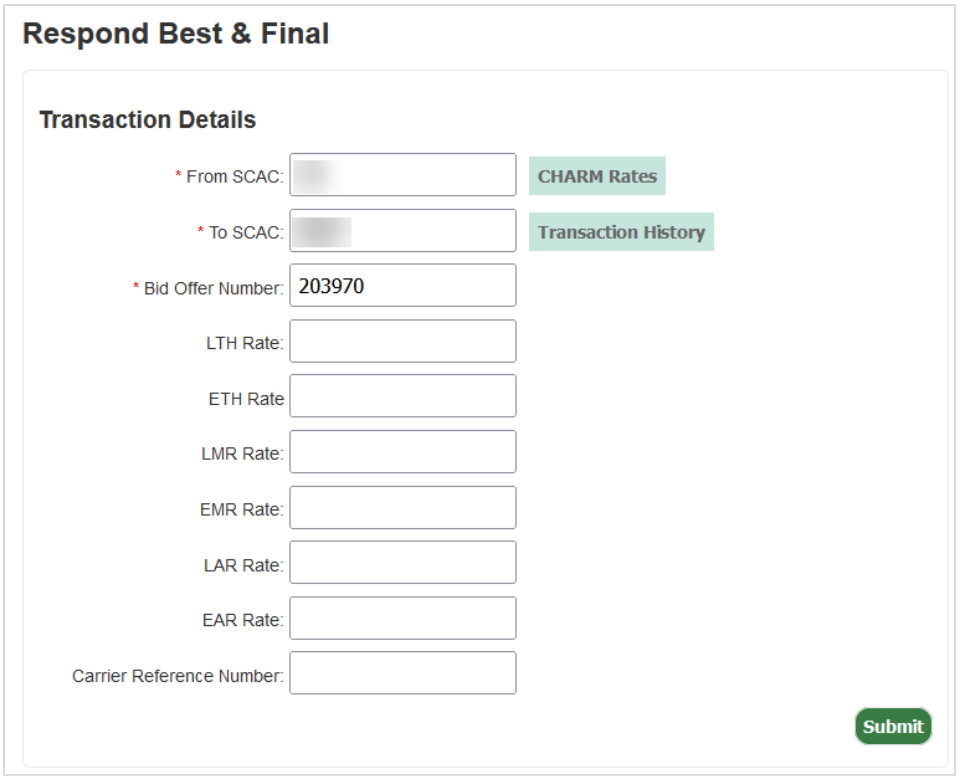
   - From the Home page, select the **Open Offers** box (Exhibit 7). From the list, click inside the row of the offer you want to open to view the offer details.

   - Perform a Bid Offer Query (see Performing a Bid and Offer Query) and click inside the row of the offer you want to open to view the offer details.

2. Select **Respond Best & Final** from the Bid Purpose drop-down list and select **Go**.

3. The Transaction Details for Respond Best & Final page is displayed.

Exhibit 40. Respond Best & Final Transaction Details



4. Complete the mandatory fields. Fields for Respond Best & Final include:

Exhibit 41. Respond Best & Final Transaction Details Fields

***From SCAC:**	Road mark of road that is submitting the offer
***To SCAC:**	Road marks of the roads to which the offer is being sent. Respond Best & Final offers cannot be made to multiple roads.
***Bid Offer Number:**	Identification number (Railinc ID Number) assigned by Rail-Cards to a new offer between two parties. The bid & offer number is a 9-digit number, first and last digit is always the same. If the bid & offer number ends in a 0, fill in with preceding 0's.
***Rates:**	Amount being offered (at least one rate must be filled in): **LTH** = Loaded Hourly rate **ETH** = Empty Hourly rate **LMR** = Loaded Mileage rate **EMR** = Empty Mileage rate, **LAR** = Loaded Appurtenance rate **EAR** = Empty Appurtenance rate **Notes:** If cars do not have appurtenance rates, leave AR fields blank. If a submitter wants zero (.0) rates, submit .0 in the proposed rate field. If submitter leaves rate fields blank, system submits the current default rates.
Carrier Reference:	Optional field assigned by the submitter.

Note: As a point of reference, this page contains a **CHARM Rates** button to display the current and the default rates (Exhibit 24). Additionally, the Mark of the owner of the equipment and the system user must match for rates to display. Select **Done** to close.

Note: When a user selects **Respond Best & Final** in response to an existing offer, the Transaction Details (for Respond Best & Final) page additionally contains a **Transaction History** button. When this button is selected a Transaction History of the offer is displayed (similar to Exhibit 35). Select **Done** to close.

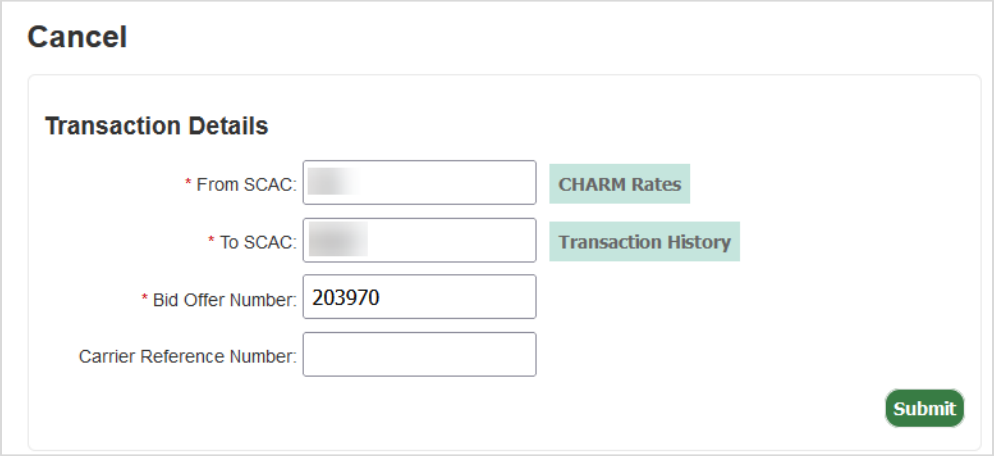
5. Select **Submit** to continue.

Cancel Offer

Only the party making the initial offer may cancel an offer.

1. You can cancel offers from Open Offers or Bid Offer Query:
   - From the Home page, select the **Open Offers** box (Exhibit 7). From the list, click inside the row of the offer you want to open to view the offer details.
   - Perform a Bid Offer Query (see Performing a Bid and Offer Query) and click inside the row of the offer you want to open to view the offer details.
2. Select **Cancel** from the Bid Purpose drop-down list and select **Go**.
3. The Transaction Details for Cancel page is displayed.

Exhibit 42. Cancel Offer Transaction Details



4. Complete the mandatory fields. Fields for Cancel Offer include:

Exhibit 43. Cancel Offer Transaction Details Fields

***From SCAC:**	Road mark of road that is submitting the offer
***To SCAC:**	Road marks of the roads to which the offer is being sent. Cancel offers cannot be made to multiple roads.
***Bid Offer Number:**	Identification number (Railinc ID Number) assigned by Rail-Cards to a new offer between two parties. The bid & offer number is a 9-digit number, first and last digit is always the same. If the bid & offer number ends in a 0, fill in with preceding 0's.
Carrier Reference:	Optional field assigned by the submitter.

Note: As a point of reference, this page contains a **CHARM Rates** button to display the current and the default rates (Exhibit 24). Additionally, the Mark of the owner of the equipment and the system user must match for rates to display. Select **Done** to close.

Note: When a user selects **Cancel** in response to an existing offer, the Transaction Details (for Cancel Offer) page additionally contains a **Transaction History** button. When this button is selected a Transaction History of the offer is displayed (similar to Exhibit 35). Select **Done** to close.

5. Select **Submit** to continue.

Confirm Cancel

Confirm Cancel is only used when there has been a counter offer. If there has been a counter offer, the user road (road that submitted the counter) must agree to the Cancel.

1. You can confirm cancel offers from Open Offers or Bid Offer Query:

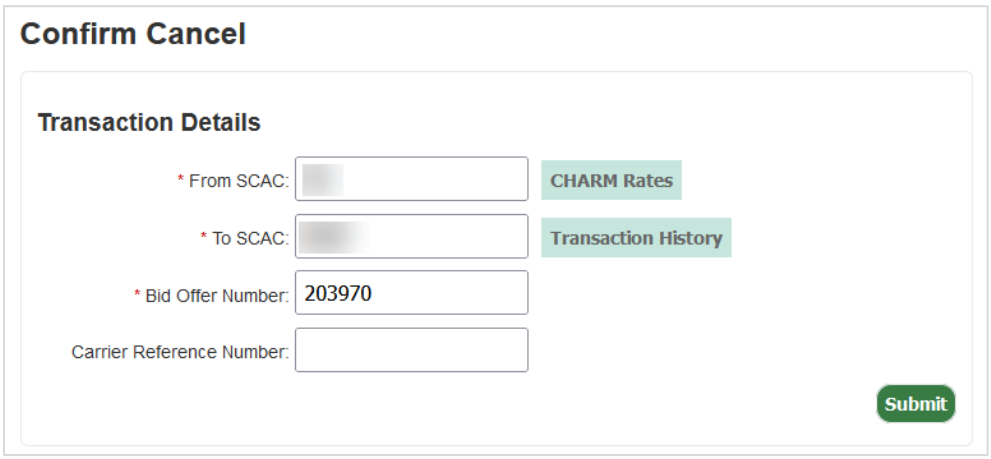
- From the Home page, select the **Open Offers** box (Exhibit 7). From the list, click inside the row of the offer you want to open to view the offer details.

- Perform a Bid Offer Query (see Performing a Bid and Offer Query) and click inside the row of the offer you want to open to view the offer details.

2. Select **Confirm Cancel** from the Bid Purpose drop-down list and select **Go**.

3. The Transaction Details for Confirm Cancel page is displayed.

Exhibit 44. Confirm Cancel Transaction Details



4. Complete mandatory fields. Fields for Confirm Cancel include:

Exhibit 45. Confirm Cancel Transaction Details Fields

***From SCAC:**	Road mark of road that is submitting the offer
***To SCAC:**	Road marks of the roads to which the offer is being sent. Confirm Cancel offers cannot be made to multiple roads.
***Bid Offer Number:**	Identification number (Railinc ID Number) assigned by Rail-Cards to a new offer between two parties. The bid & offer number is a 9-digit number, first and last digit is always the same. If the bid & offer number ends in a 0, fill in with preceding 0's.
Carrier Reference:	Optional field assigned by the submitter.

Note: As a point of reference, this page contains a **CHARM Rates** button to display the current and the default rates (Exhibit 24). Additionally, the Mark of the owner of the equipment and the system user must match for rates to display. Select **Done** to close.

Note: When a user selects **Confirm Cancel** in response to an existing offer, the Transaction Details (for Confirm Cancel) page additionally contains a **Transaction History** button. When this button is selected, a Transaction History of the offer is displayed (similar to Exhibit 35). Select **Done** to close.

5. Select **Submit** to continue.

Queries

The Queries menu item enables you to perform the following queries:

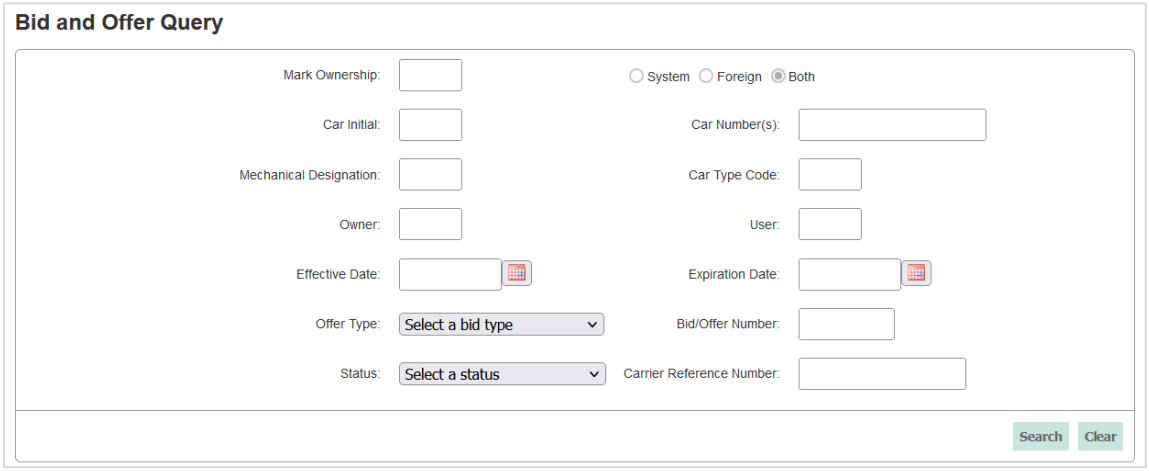
- Bid and Offer
- Car Hire Accounting Rate Master (CHARM)
- Default Rate by Equipment or Car Type Code

Performing a Bid and Offer Query

Use the following procedure to perform a Bid Offer query:

1. Select **Queries > Bid and Offer**. The Bid and Offer Query page is displayed.

Exhibit 46. Bid and Offer Query



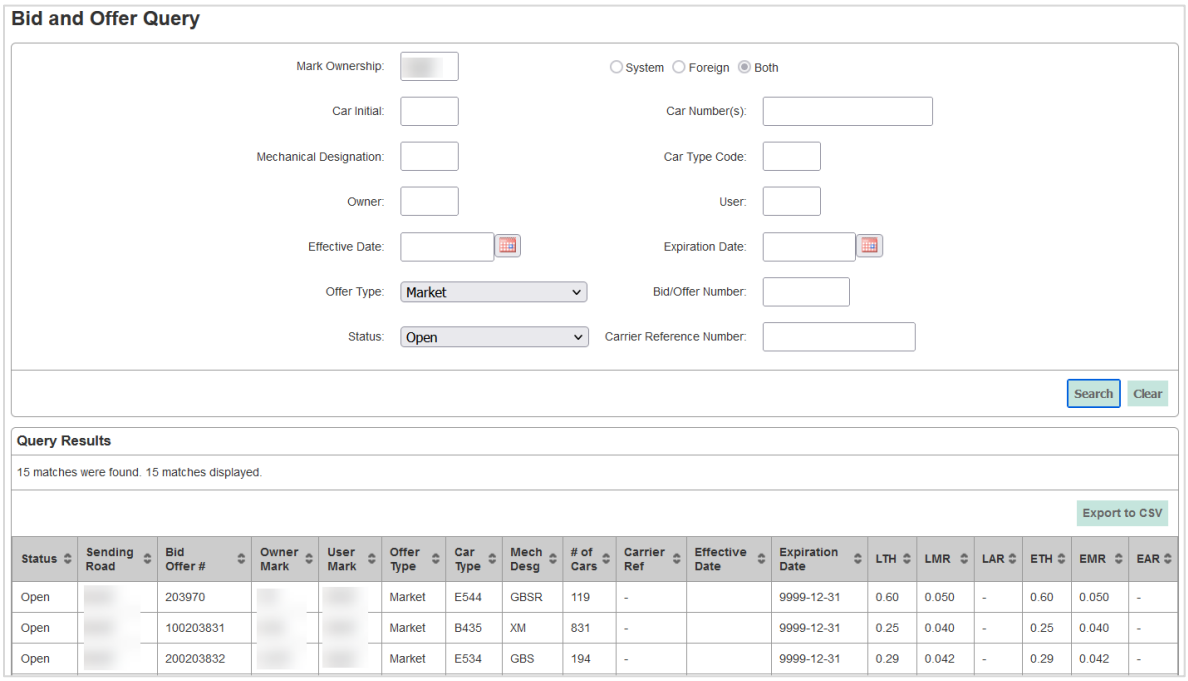
2. Complete the available input fields. Provide at least two search parameters unless you are entering a **Bid/Offer Number**.

3. **Important**:

   - Select **System** to search Bid Offers for equipment you own.
   - Select **Foreign** to search Bid Offers for equipment you do not own.
   - Select **Both** if you want to search Bid Offers for equipment whether you own it or not.

4. Select **Search** to initiate the query. Query results are displayed (Exhibit 47).

Exhibit 47. Bid Offer Query Results



Status	Sending Road	Bid Offer #	Owner Mark	User Mark	Offer Type	Car Type	Mech Desg	# of Cars	Carrier Ref	Effective Date	Expiration Date	LTH	LMR	LAR	ETH	EMR	EAR
Open		203970			Market	E544	GBSR	119	-		9999-12-31	0.60	0.050	-	0.60	0.050	-
Open		100203831			Market	B435	XM	831	-		9999-12-31	0.25	0.040	-	0.25	0.040	-
Open		200203832			Market	E534	GBS	194	-		9999-12-31	0.29	0.042	-	0.29	0.042	-

5. Select a column header to sort the column alphabetically in ascending order. Select the same column again to have the results sorted in descending order. Select it again to deselect.

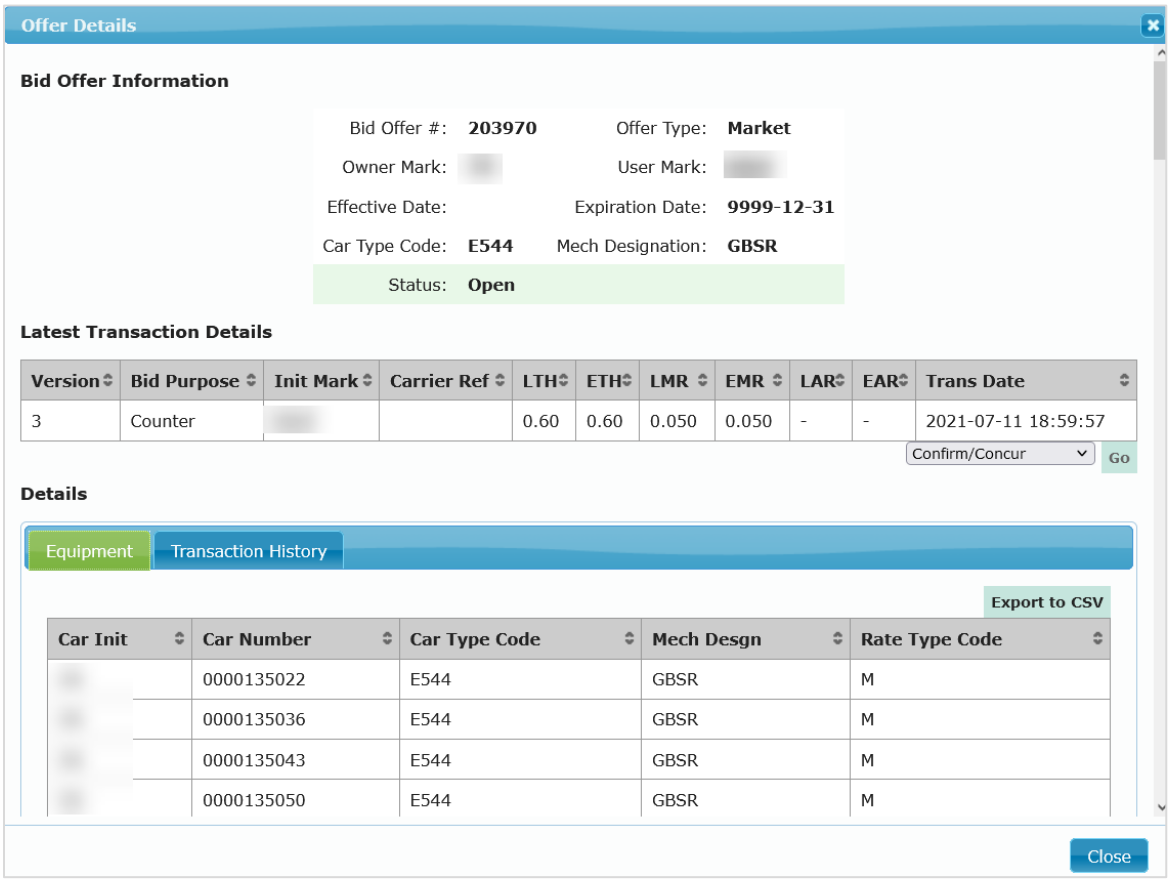
6. Select **Export to CSV** to export the search results to a CSV file. The search results are opened in your local spreadsheet application where that can be saved or analyzed.

Exhibit 48. CSV Export of Bid Offer Query

	A	B	C	D	E	F	G	H	I	J	K	L
1	Status	Sending Rc	Owner	User	Offer Type	Car Type	Mech Desg	Bid Offer #	# of Cars	Carrier Ref	Effective D	Expiration
2	Open				Market	E544	GBSR	203970	119		0001-01-0	12/31/999
3	Open				Market	B435	XM	1E+08	831		0001-01-0	12/31/999
4	Open				Market	E534	GBS	2E+08	194		0001-01-0	12/31/999
5	Open				Market	A606	XP	3E+08	53		0001-01-0	12/31/999
6	Open				Market	B63*	XM	3E+08	362		0001-01-0	12/31/999

7. Select a row from the search results to display the record details, the Offer Details popup window is displayed (see Exhibit 49).

Exhibit 49. Offer Details Popup



The Offer Details popup window enables you view bid offer information, latest transaction details, and details about the equipment and transaction history. Each section in this popup window has unique functionality as described below:

- In the Bid Offer section, you can view all of the information in a field (for example, the Car Type Code field) by left-clicking in the field and holding the left mouse button down as you move to the right and left to highlight and view all of the information in that field.

- In the Latest Transaction Details section, you can respond to an offer or copy an offer, depending on the offer status. If the offer status is **Open**, you can only respond to the offer. If the offer status is **Concurred**, **Cancelled**, or **Expired**, you can only copy the offer.

- In the Details section, you can select the **Equipment** or **Transaction History** tab, and then select **Export to CSV** to export the detailed data to a CSV file.

The following table describes the CHARM Rate Type Codes, which are displayed in the Equipment tab of the Details section.

B	BFO rate on market cars.	**R**	Arbitrated Rate (rates set through the arbitration process).
D	Post arbitration-period rate on market cars.	**S**	Spot market rate on market cars.

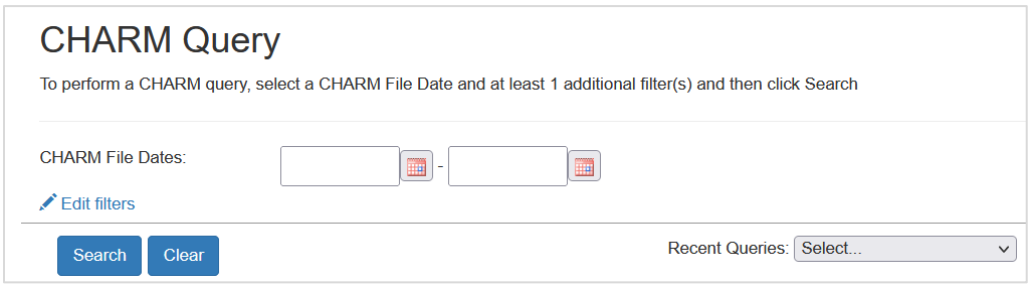
L	Spot bilateral rate on non-market equipment.	**U**	Base rate on non-market equipment.
M	Market rate on market cars.	**V**	Special bilateral rate on non-market equipment.
N	Post BFO-period rate on market cars.	**W**	Bilateral rate on non-market equipment.
O	Default rate on market cars.	**Z**	Special market rate on market equipment.

Performing a CHARM Query

Use the following procedure to perform a Car Hire Accounting Rate Master (CHARM) query:

1. Select **Queries > CHARM**. The CHARM Query page is displayed.

Exhibit 50. CHARM Query Page



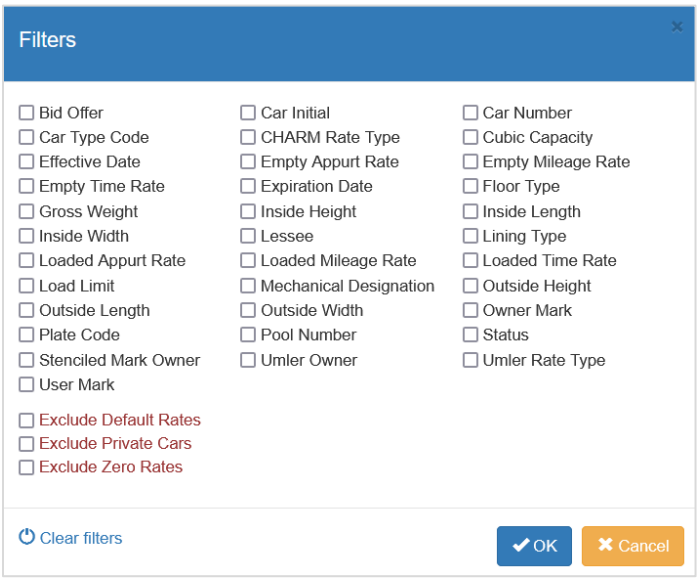
   The CHARM Query page allows you to choose CHARM file dates, edit filters, and re-run your five most recent queries.

2. Use the calendar tools to select the date range containing the CHARM file(s) you want to query.

   Note: You can access CHARM files for any 30 to 90-day period.

3. Select **Edit filters**. The Filters popup is displayed (Exhibit 51).

Exhibit 51. Filters Popup

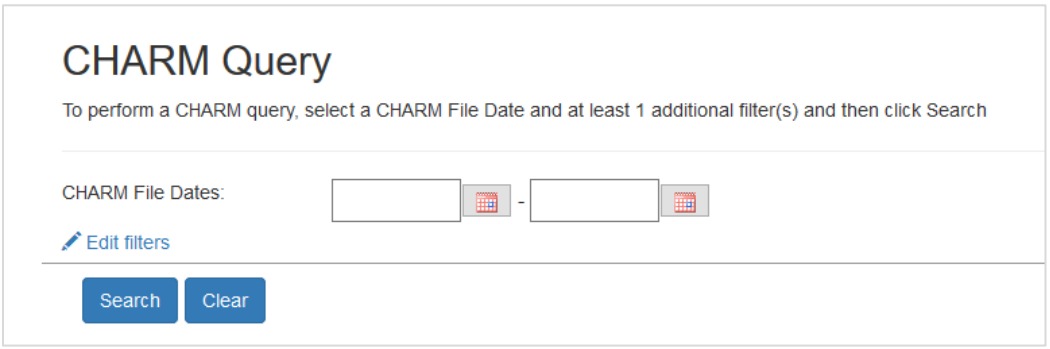


The Filters popup enables you to select the filter(s) you want to use for your query.

Note: Select the **Exclude Default Rates** checkbox to see only negotiated rates, select **Exclude Private Cars** to see only Railroad-marked equipment, and select **Exclude Zero Rates** to exclude rates for cars that have a rate indicator of 6 or 0.

4. Select at least one filter checkbox, and then select **OK**. You are returned to the CHARM Query page, which now displays the filter(s) you selected as well as an empty search parameter field for each filter (Exhibit 52).

Exhibit 52. CHARM Query Page



5. Complete the search parameter field associated with each filter (e.g., type the Owner Mark you want to query).

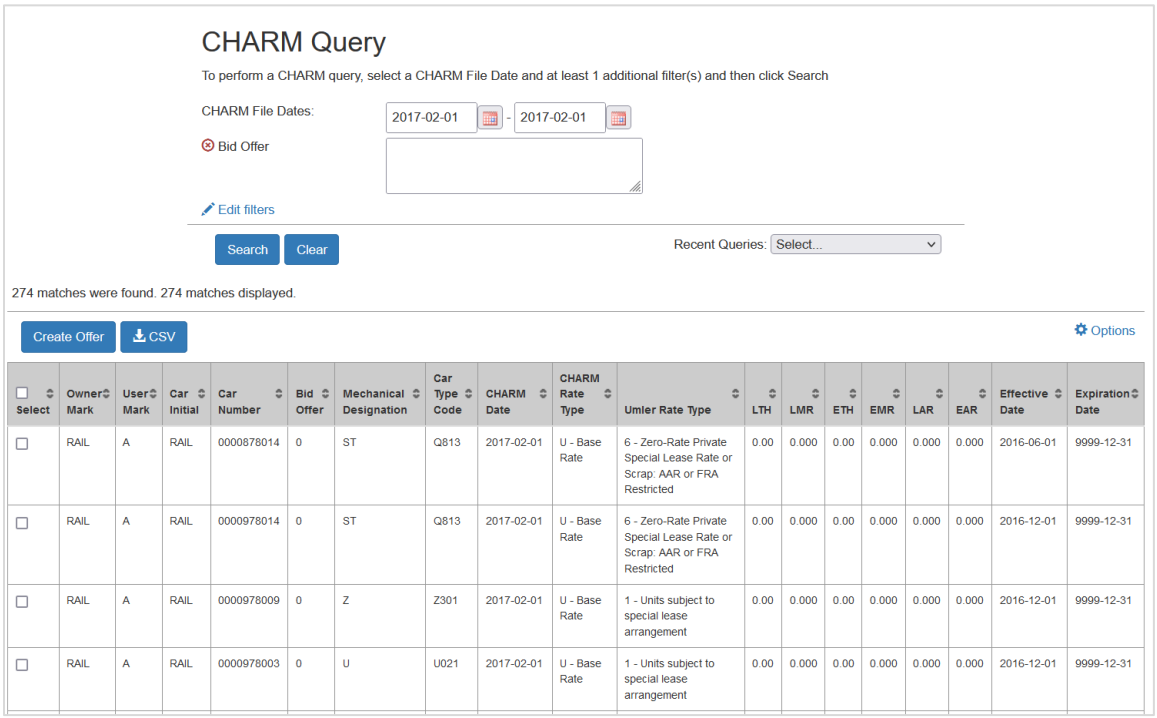
Notes:

- Certain search parameter fields contain lists of items (i.e., CHARM Rate Type, Floor Type, Lining Type, Plate Code, and Status). Use Ctrl+Left Click to select multiple values for these search parameters.
- You can also use a wildcard (*) in certain fields (Car Initial, Car Type, Owner Mark, and User Mark) when searching.

- Search for up to 50 bid offers and up to 50 car type codes. You may also exclude up to 50 car type codes. In some browsers, you can select the bottom right to expand the field.

6. Select **Search** to initiate the query. Query results are displayed at the bottom of the CHARM Query page.

Exhibit 53. CHARM Query Results



Select	Owner Mark	User Mark	Car Initial	Car Number	Bid Offer	Mechanical Designation	Car Type Code	CHARM Date	CHARM Rate Type	Umler Rate Type	LTH	LMR	ETH	EMR	LAR	EAR	Effective Date	Expiration Date
☐	RAIL	A	RAIL	0000878014	0	ST	Q813	2017-02-01	U - Base Rate	6 - Zero-Rate Private Special Lease Rate or Scrap: AAR or FRA Restricted	0.00	0.000	0.00	0.000	0.000	0.000	2016-06-01	9999-12-31
☐	RAIL	A	RAIL	0000978014	0	ST	Q813	2017-02-01	U - Base Rate	6 - Zero-Rate Private Special Lease Rate or Scrap: AAR or FRA Restricted	0.00	0.000	0.00	0.000	0.000	0.000	2016-12-01	9999-12-31
☐	RAIL	A	RAIL	0000978009	0	Z	Z301	2017-02-01	U - Base Rate	1 - Units subject to special lease arrangement	0.00	0.000	0.00	0.000	0.000	0.000	2016-12-01	9999-12-31
☐	RAIL	A	RAIL	0000978003	0	U	U021	2017-02-01	U - Base Rate	1 - Units subject to special lease arrangement	0.00	0.000	0.00	0.000	0.000	0.000	2016-12-01	9999-12-31

Note: The CHARM Query Results page displays up to 1500 records that match your query criteria. You can export the results to a comma separated value (CSV) file to view up to 100,000 records.

7. Perform one of the following actions:

- Select **Options** to display the Column Selection Options popup, which you can use to select only the columns you want to view.

- Select a column header to sort the search results in ascending order by that selection. Select the same column again to have the results sorted in descending order.

- Select your desired records, and then select **Create Offer** to create a new offer based on your selection. The bid/offer creation wizard opens with the cars included from your selection (see Bid and Offer on page 18 for more information).

  Note: Similar to the copy offer functionality, the equipment cannot be changed when creating an offer from a query result.

- Select **CSV** to export all the results to a CSV file (not just the selected columns). The search results are opened in your local spreadsheet application where they can be saved or analyzed (Exhibit 54).

Exhibit 54. CSV Export of CHARM Query

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1	Owner Ma	User Mark	Car Initial	Car Numb	Bid Offer	Mechanic	Car Type (	CHARM Dat	CHARM Ra	Umler Rat	LTH	LMR	ETH	EMR	LAR	EAR	Effective Da	Expiratior
2	RAIL	A	RAIL	1	0	MWG	M280	10/1/2015	U - Base R	0 - Zero-Ra	0	0	0	0	0	0	8/1/2015	12/31/99
3	RAIL	A	RAIL	27	0	D	D341	10/1/2015	U - Base R	6 - Zero-Ra	0	0	0	0	0	0	7/1/2015	12/31/99
4	RAIL	A	RAIL	57	0	D	D341	10/1/2015	U - Base R	6 - Zero-Ra	0	0	0	0	0	0	7/1/2015	12/31/99
5	RAIL	A	RAIL	100	0	NF	M970	10/1/2015	U - Base R	6 - Zero-Ra	0	0	0	0	0	0	10/1/2014	12/31/99
6	RAIL	A	RAIL	189	0	MWS	M210	10/1/2015	U - Base R	6 - Zero-Ra	0	0	0	0	0	0	5/1/2010	12/31/99
7	RAIL	A	RAIL	225	0	GB	G410	10/1/2015	O - Defaul	M - Railroa	0.59	0.07	0.59	0.07	0	0	9/1/2013	12/31/99
8	RAIL	A	RAIL	231	0	MWM	M190	10/1/2015	U - Base R	6 - Zero-Ra	0	0	0	0	0	0	9/1/2009	12/31/99
9	RAIL	A	RAIL	236	0	FC	S312	10/1/2015	O - Defaul	M - Railroa	0.7	0.04	0.7	0.04	0	0	9/1/2009	12/31/99
10	RAIL	A	RAIL	245	0	HMA	K384	10/1/2015	O - Defaul	M - Railroa	0.5	0.03	0.5	0.03	0	0	6/1/2012	12/31/99
11	RAIL	A	RAIL	251	0	ST	Q813	10/1/2015	U - Base R	6 - Zero-Ra	0	0	0	0	0	0	9/1/2009	12/31/99
12	RAIL	A	RAIL	261	0	Z	Z301	10/1/2015	U - Base R	1 - Units si	0	0	0	0	0	0	9/1/2009	12/31/99
13	RAIL	A	RAIL	266	0	FA	V971	10/1/2015	O - Defaul	M - Railroa	0.6	0.06	0.6	0.06	0	0	12/1/2014	12/31/99
14	RAIL	A	RAIL	271	0	MWB	M110	10/1/2015	U - Base R	6 - Zero-Ra	0	0	0	0	0	0	9/1/2009	12/31/99
15	RAIL	A	RAIL	292	0	LO	C112	10/1/2015	O - Defaul	M - Railroa	0.05	0.077	0.05	0.077	0	0	7/1/2015	12/31/99
16	RAIL	A	RAIL	302	0	MWX	M260	10/1/2015	U - Base R	6 - Zero-Ra	0	0	0	0	0	0	9/1/2009	12/31/99
17	RAIL	A	RAIL	303	0	MWM	M190	10/1/2015	U - Base R	0 - Zero-Ra	0	0	0	0	0	0	8/1/2015	12/31/99
18	RAIL	A	RAIL	304	0	MWM	M190	10/1/2015	U - Base R	6 - Zero-Ra	0	0	0	0	0	0	9/1/2009	12/31/99
19	RAIL	A	RAIL	306	0	Z	Z191	10/1/2015	U - Base R	1 - Units si	0	0	0	0	0	0	9/1/2009	12/31/99
20	RAIL	A	RAIL	307	0	Z	Z191	10/1/2015	U - Base R	1 - Units si	0	0	0	0	0	0	9/1/2009	12/31/99
21	RAIL	A	RAIL	308	0	Z	Z191	10/1/2015	U - Base R	1 - Units si	0	0	0	0	0	0	9/1/2013	12/31/99
22	RAIL	A	RAIL	310	0	Z	Z191	10/1/2015	U - Base R	1 - Units si	0	0	0	0	0	0	9/1/2013	12/31/99
23	RAIL	A	RAIL	311	0	U	U301	10/1/2015	U - Base R	1 - Units si	0	0	0	0	0	0	9/1/2009	12/31/99
24	RAIL	A	RAIL	312	0	U	U301	10/1/2015	U - Base R	1 - Units si	0	0	0	0	0	0	9/1/2009	12/31/99

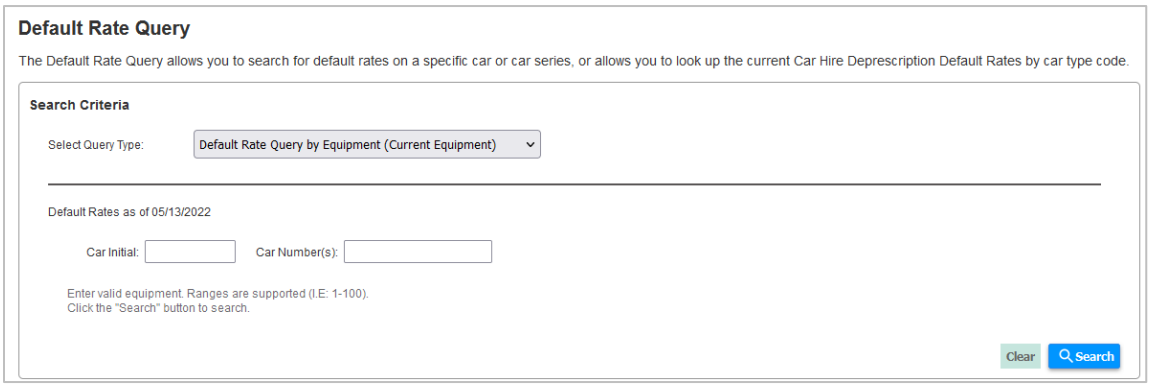
Performing a Default Rate Query

The Default Rate Query allows you to search for default rates on a specific car or car series, or allows you to look up the current Car Hire Deprescription Default Rates by car type code.

Use the following procedure to perform a Default Rate query:

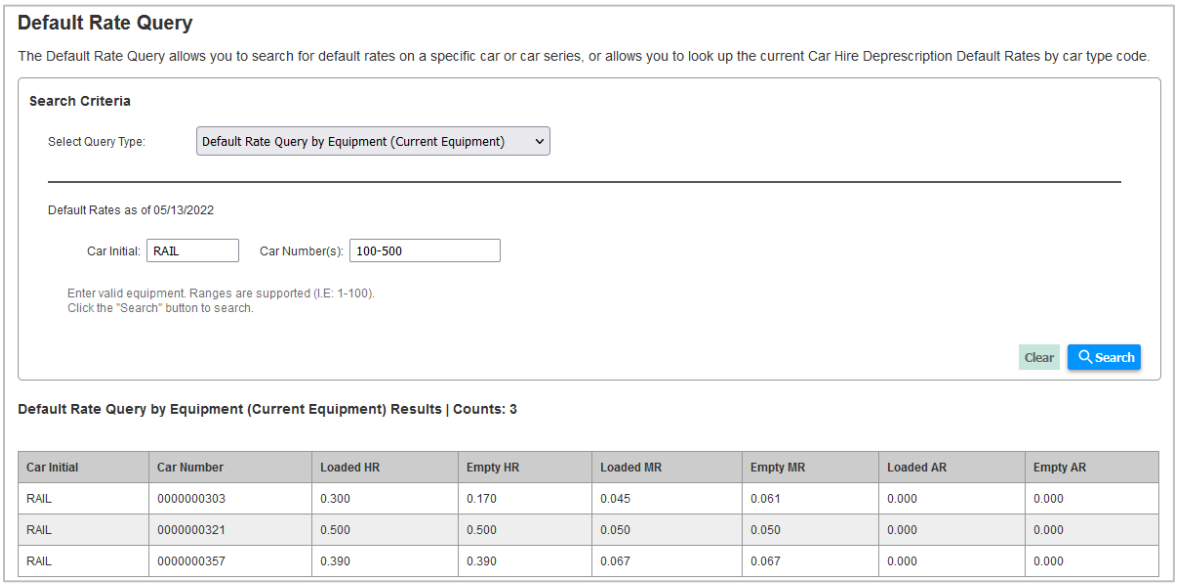
1. Select **Queries > Default Rate**. The Default Rate Query page is displayed.

Exhibit 55. Default Rate Query



2. Select the **Query Type**:
   a. To run a Default Rate Query by Equipment (Current Equipment):
      1. Select **Default Rate Query by Equipment** as the **Query Type**.
      2. Enter the **Car Initial** and the **Car Number** or **Car Number Range** and select **Search**.

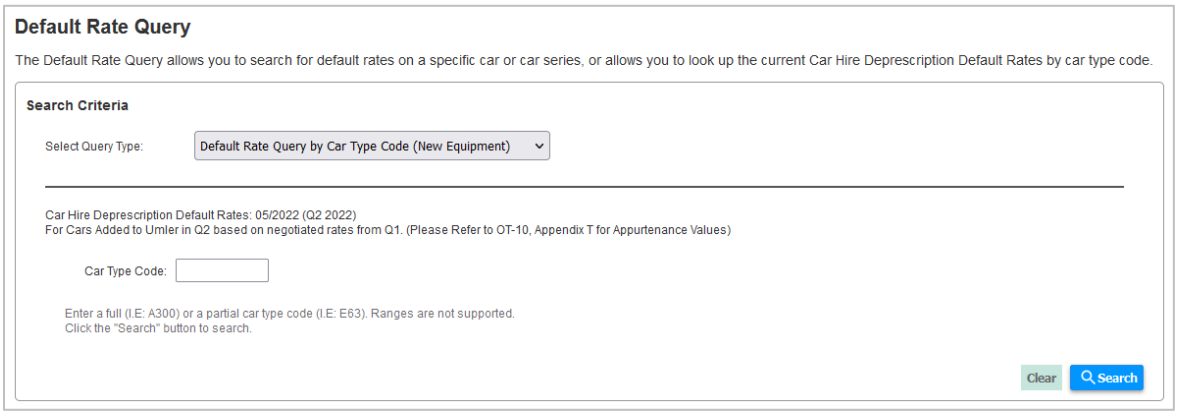
Exhibit 56. Default Rate Query By Equipment Results



b. To run a Default Rate Query by Car Type Code (New Equipment):

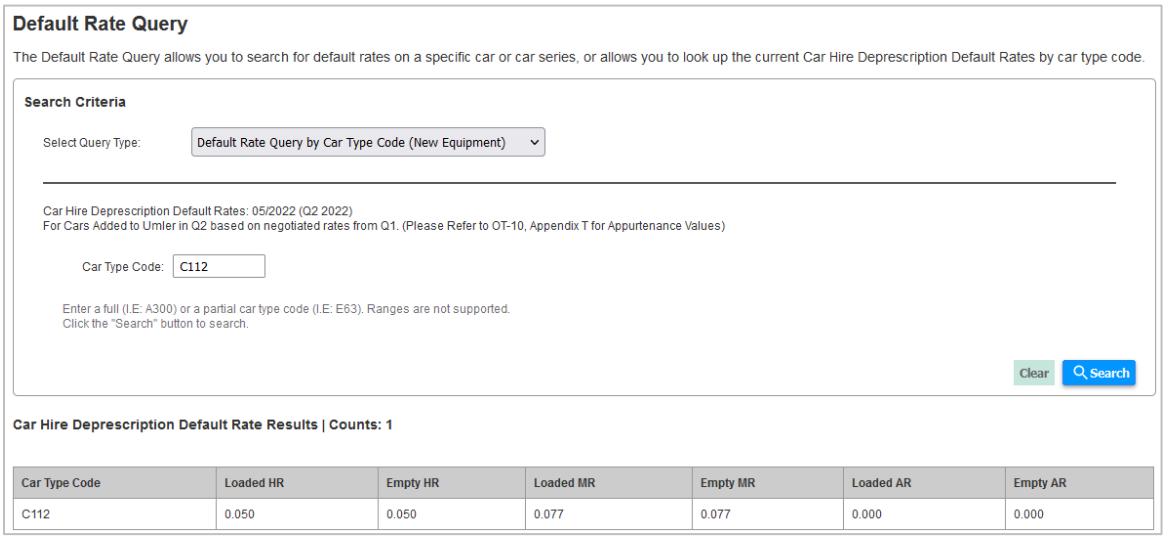
1. Select **Default Rate Query by Car Type Code** as the **Query Type**.

Exhibit 57. Default Rate Query By Car Type Code



2. Enter the **Car Type Code** and select **Search**.

Exhibit 58. Default Rate Query By Car Type Code Results



Default Rate Query

The Default Rate Query allows you to search for default rates on a specific car or car series, or allows you to look up the current Car Hire Deprescription Default Rates by car type code.

Search Criteria

Select Query Type: Default Rate Query by Car Type Code (New Equipment)

Car Hire Deprescription Default Rates: 05/2022 (Q2 2022)
For Cars Added to Umler in Q2 based on negotiated rates from Q1. (Please Refer to OT-10, Appendix T for Appurtenance Values)

Car Type Code: C112

Enter a full (I.E: A300) or a partial car type code (I.E: E63). Ranges are not supported.
Click the "Search" button to search.

Clear Search

Car Hire Deprescription Default Rate Results | Counts: 1

Car Type Code	Loaded HR	Empty HR	Loaded MR	Empty MR	Loaded AR	Empty AR
C112	0.050	0.050	0.077	0.077	0.000	0.000

Depre Market Report

The Depre Market Reports menu item enables you to run fee-based reports on car hire rates.

New Market Data Query

Use the following procedure to perform a New Market Data Query:

1. Select **Depre Market Report > New Market Data Query**. The Market Reports page is displayed.

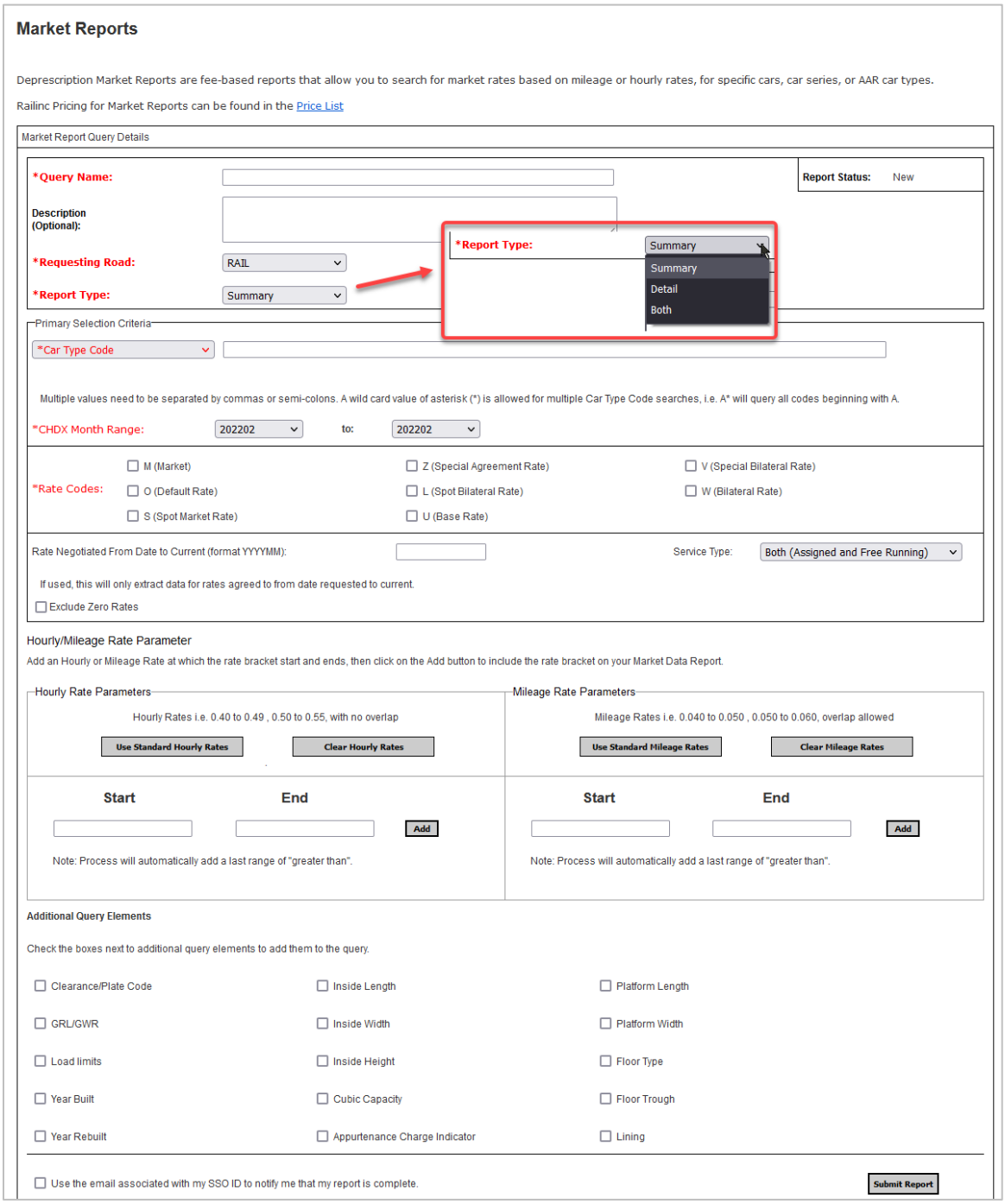
2. Enter or select from all required fields marked with a red asterisk (*).

3. For the **Report Type** field, selecting **Summary** provides a formatted PDF that summarizes the information to your selected report criteria. Selecting **Details**, provides a CSV file with the raw data that can be opened as a spreadsheet. Selecting **Both**, provides 2 files, both a Summary PDF and the Details CSV of the data that matches your selected criteria.

4. Certain fields may be required that are not marked in red, depending on your selected criteria. For example, when **Summary** is selected as the **Report Type**, then **Hourly Rate Parameters** and **Mileage Rate Parameters** must be entered to submit the report. Selecting **Additional Query Elements** may add fields that require your input.

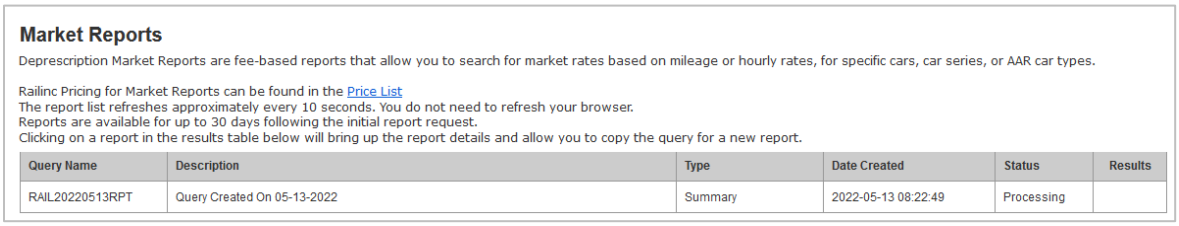
5. Select the checkbox at the bottom of the page to receive an email notification to the email address associated with your User ID once your report completes processing.

Exhibit 59. Market Reports Query



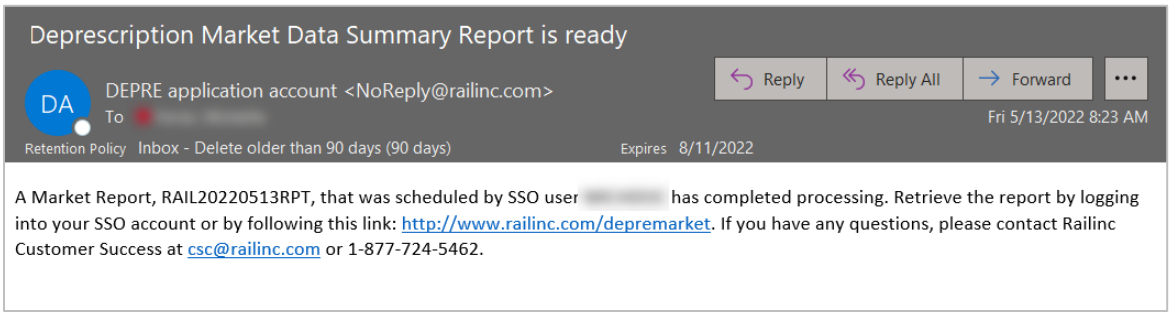
6. Once you've entered the required criteria, select **Submit Report**.
7. CHRNSS opens the Market Reports page. The **Status** column shows the status of your submitted report.

Exhibit 60. Reports Page During Processing



8. If you selected email notification, you'll receive an email similar to this example below once your report is processed.

Exhibit 61. Email Notification



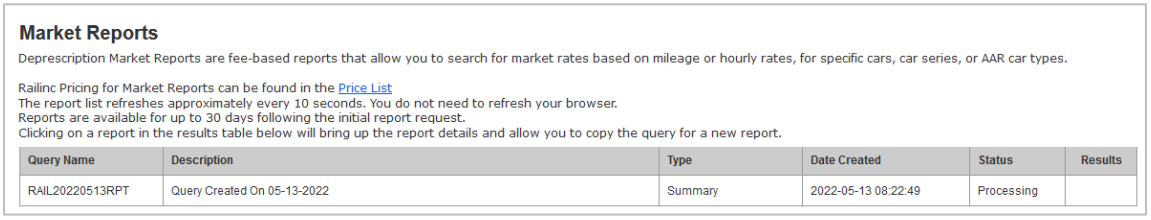
9. Follow the Reports steps in the next section to open your completed reports.

Reports

Use the following procedure to view Depre Market Reports:

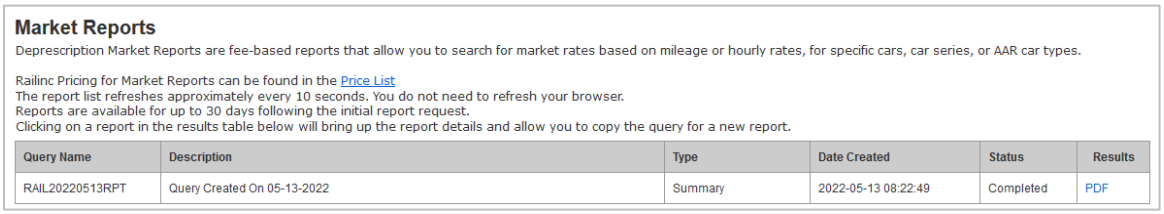
1. Select **Depre Market Report > Reports**. The Market Reports page is displayed. Reports appear on this page when one or more new Depre Market Reports are submitted. Reports that have not completed processing are listed with the **Status** of **Processing**.

Exhibit 62. Report During Processing



2. Once the report is ready to view, the **Status** column shows **Completed**.

Exhibit 63. Report Ready to View



Market Reports

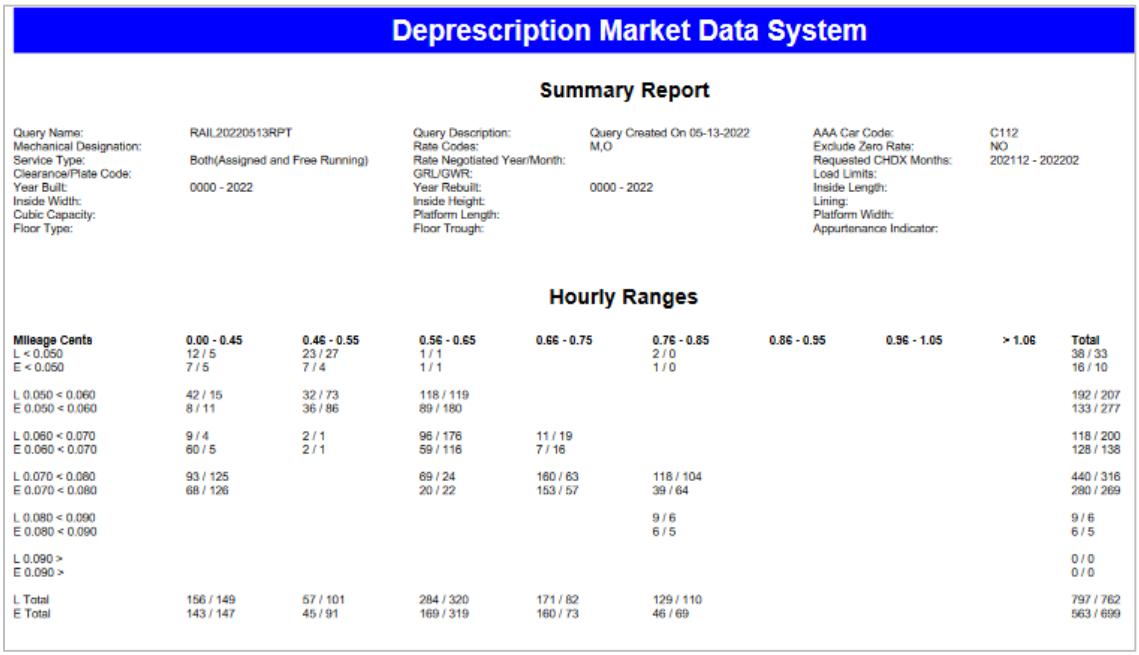
Deprescription Market Reports are fee-based reports that allow you to search for market rates based on mileage or hourly rates, for specific cars, car series, or AAR car types.

Railinc Pricing for Market Reports can be found in the Price List
The report list refreshes approximately every 10 seconds. You do not need to refresh your browser.
Reports are available for up to 30 days following the initial report request.
Clicking on a report in the results table below will bring up the report details and allow you to copy the query for a new report.

Query Name	Description	Type	Date Created	Status	Results
RAIL20220513RPT	Query Created On 05-13-2022	Summary	2022-05-13 08:22:49	Completed	PDF

3. To open a processed report, select the **PDF** or **CSV** link in the **Results** column. Summary reports are processed as PDF files and Detail reports are processed as CSV files.

Exhibit 64. Report Summary Example



Deprescription Market Data System

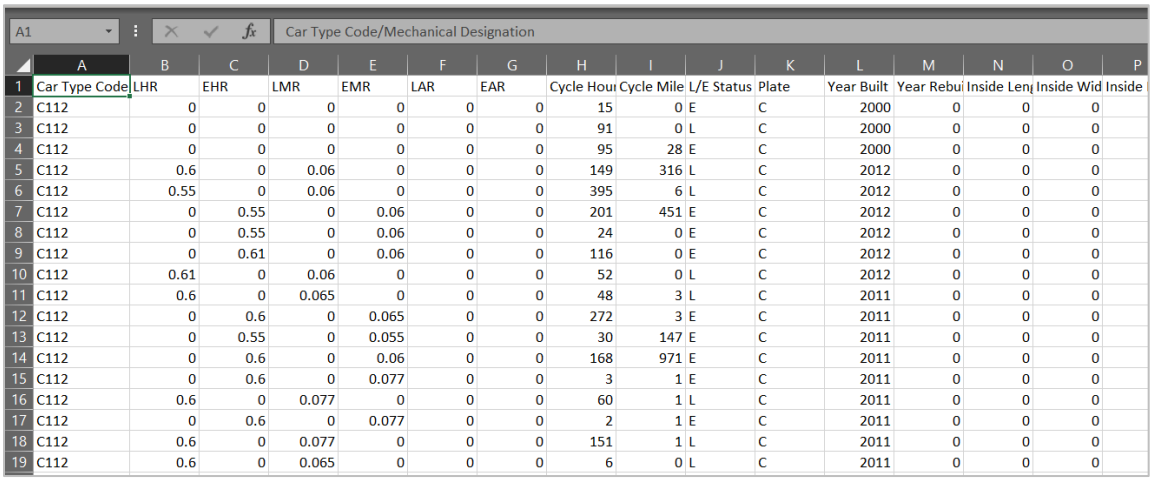
Summary Report

Query Name:	RAIL20220513RPT	Query Description:	Query Created On 05-13-2022	AAA Car Code:	C112
Mechanical Designation:		Rate Codes:	M,O	Exclude Zero Rate:	NO
Service Type:	Both(Assigned and Free Running)	Rate Negotiated Year/Month:		Requested CHDX Months:	202112 - 202202
Clearance/Plate Code:		GRL/GWR:		Load Limits:	
Year Built:	0000 - 2022	Year Rebuilt:	0000 - 2022	Inside Length:	
Inside Width:		Inside Height:		Lining:	
Cubic Capacity:		Platform Length:		Platform Width:	
Floor Type:		Floor Trough:		Appurtenance Indicator:	

Hourly Ranges

Mileage Cents	0.00 - 0.45	0.46 - 0.55	0.56 - 0.65	0.66 - 0.75	0.76 - 0.85	0.86 - 0.95	0.96 - 1.05	> 1.06	Total
L < 0.050	12 / 5	23 / 27	1 / 1		2 / 0				38 / 33
E < 0.050	7 / 5	7 / 4	1 / 1		1 / 0				16 / 10
L 0.050 < 0.060	42 / 15	32 / 73	118 / 119						192 / 207
E 0.050 < 0.060	8 / 11	36 / 86	89 / 180						133 / 277
L 0.060 < 0.070	9 / 4	2 / 1	96 / 176	11 / 19					118 / 200
E 0.060 < 0.070	60 / 5	2 / 1	59 / 116	7 / 16					128 / 138
L 0.070 < 0.080	93 / 125		69 / 24	160 / 63	118 / 104				440 / 316
E 0.070 < 0.080	68 / 126		20 / 22	153 / 57	39 / 64				280 / 269
L 0.080 < 0.090					9 / 6				9 / 6
E 0.080 < 0.090					6 / 5				6 / 5
L 0.090 >									0 / 0
E 0.090 >									0 / 0
L Total	156 / 149	57 / 101	284 / 320	171 / 82	129 / 110				797 / 762
E Total	143 / 147	45 / 91	169 / 319	160 / 73	46 / 69				563 / 699

Exhibit 65. Report Details Example



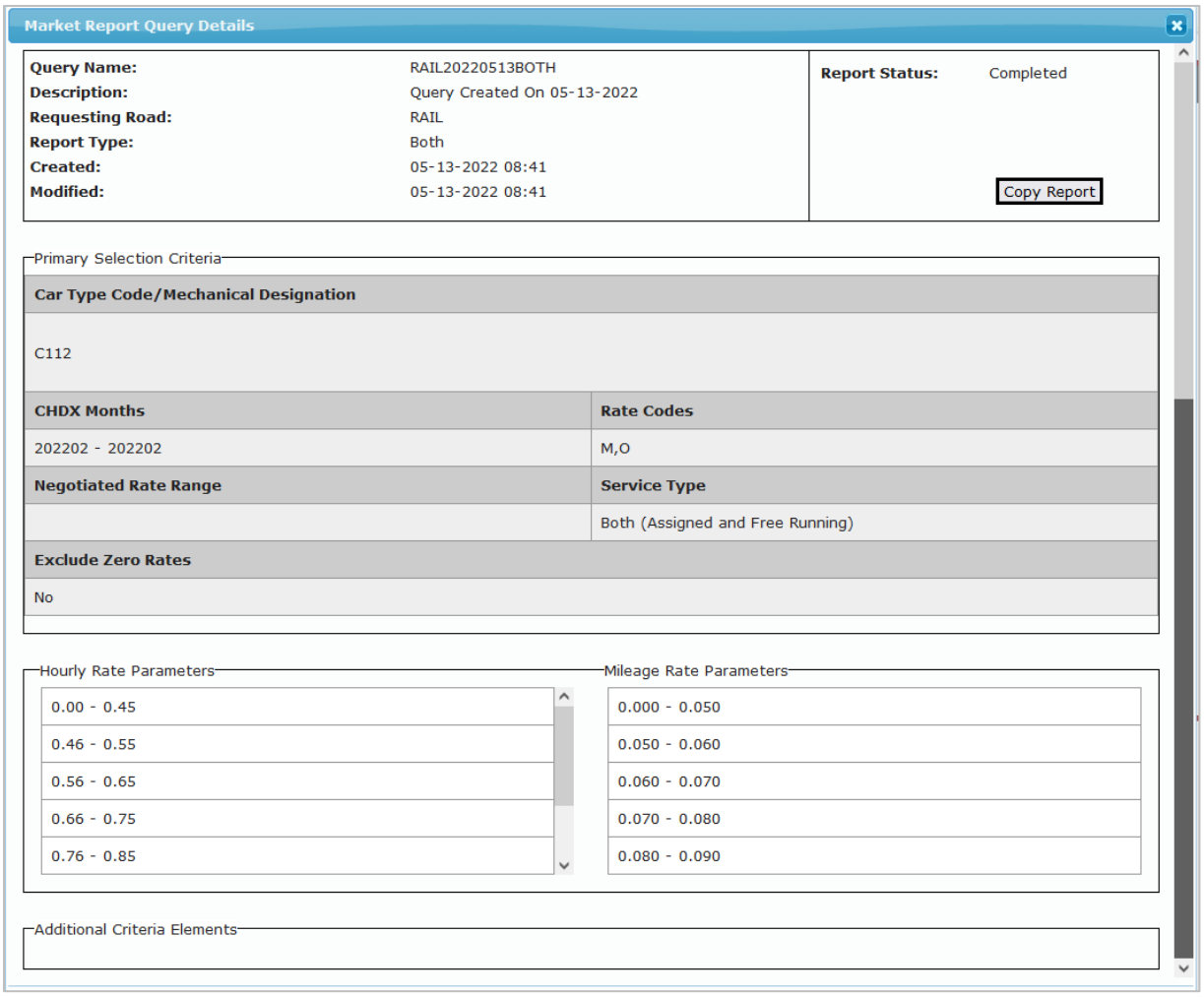
A1 — Car Type Code/Mechanical Designation

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
1	Car Type Code	LHR	EHR	LMR	EMR	LAR	EAR	Cycle Hou	Cycle Mile	L/E Status	Plate	Year Built	Year Rebu	Inside Len	Inside Wid	Inside
2	C112	0	0	0	0	0	0	15	0	E	C	2000	0	0	0	
3	C112	0	0	0	0	0	0	91	0	L	C	2000	0	0	0	
4	C112	0	0	0	0	0	0	95	28	E	C	2000	0	0	0	
5	C112	0.6	0	0.06	0	0	0	149	316	L	C	2012	0	0	0	
6	C112	0.55	0	0.06	0	0	0	395	6	L	C	2012	0	0	0	
7	C112	0	0.55	0	0.06	0	0	201	451	E	C	2012	0	0	0	
8	C112	0	0.55	0	0.06	0	0	24	0	E	C	2012	0	0	0	
9	C112	0	0.61	0	0.06	0	0	116	0	E	C	2012	0	0	0	
10	C112	0.61	0	0.06	0	0	0	52	0	L	C	2012	0	0	0	
11	C112	0.6	0	0.065	0	0	0	48	3	L	C	2011	0	0	0	
12	C112	0	0.6	0	0.065	0	0	272	3	E	C	2011	0	0	0	
13	C112	0	0.55	0	0.055	0	0	30	147	E	C	2011	0	0	0	
14	C112	0	0.6	0	0.06	0	0	168	971	E	C	2011	0	0	0	
15	C112	0	0.6	0	0.077	0	0	3	1	E	C	2011	0	0	0	
16	C112	0.6	0	0.077	0	0	0	60	1	L	C	2011	0	0	0	
17	C112	0	0.6	0	0.077	0	0	2	1	E	C	2011	0	0	0	
18	C112	0.6	0	0.077	0	0	0	151	1	L	C	2011	0	0	0	
19	C112	0.6	0	0.065	0	0	0	6	0	L	C	2011	0	0	0	

Report Details

From the Market Reports page, , select a report by clicking inside the row of completed reports (Exhibit 63) to view Market Report Query Details.

Exhibit 66. Market Report Query Details

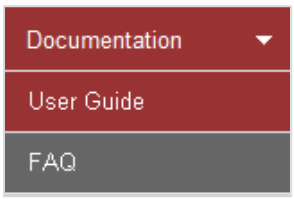


Select the **Copy Report** button to copy the information from the current report and use it to create a new report. Make the appropriate updates and select **Submit Request** to submit the new report. See New Market Data Query for more information about the Market Reports form.

Documentation

The documentation menu (Exhibit 66) enables you to download the latest version of this user guide and a set of Frequently Asked Questions (FAQs).

Exhibit 67. Documentation Menu



Error Messages

The following are the most common error messages, with a short description of how to interpret each. If you receive an error message that is not listed below, contact the Customer Success Center at csc@railinc.com or call toll-free at 1-877-724-5462.

Note: If a road receives an error message, the entire bid and offer submission must be reentered.

3 **CIC Invalid Selection Criteria No Cars Found:** This error is similar to 161 (see below). Error 3 indicates that an offer has been made; however, no cars have been found that match the offer type. Road ABCD makes a market offer on cars ABCD 34 through 77, Equipment Type Code B234. RAIL-CARDS finds B234 cars in the series; however, all the cars are prescribed and not eligible for a market offer. An Error Message 3 is returned.

7 **Transaction/Bid Number Not Found in Database:** While processing a message from a road, RAIL-CARDS is unable to find the supplied Bid & Offer Number.

9 **More Than 10,000 Cars:** An offer has been made which contains more than 10,000 cars, which is the current limit of the system (by design).

11 **Car Found Which Exists in Another Offer:** Road ABCD makes an offer to Road ASDF on cars ABCD 45 through 88. Car ABCD 56 exists in an earlier offer that is still open between the two parties. The system will generate an 11 Error Message, giving the Bid & Offer Number of the earlier offer between the two parties.

21 **Call For Best And Final Found:** Road QWER is calling for a BFO on Bid & Offer 123456781 with Road MNBV. The system finds a call for BFO already exists for this offer between these two roads.

44 **Road Already Responded To Best And Final:** Road TGBN sends in a response to a call for BFO. RAIL-CARDS finds a response from Road TGBN already exists.

46 **Offer Closed - Bid Concurred:** An attempt has been made to concur to an offer that has already been agreed to.

147 **DRT Segment Required:** The system is processing a 432 EDI message that requires a DRT rate segment and is unable to find one.

161 **No Equipment in Requested Range:** This error is returned when RAIL-CARDS is unable to find any equipment that matches a CIC segment. For instance, Road ABCD makes an offer and the CIC segment shows cars marked ABCD between the numbers 23 and 678, with an equipment type code of C113. If the system finds no C113 cars with numbers between 23 and 678 with the mark ABCD, it will return a 161 Error Message.

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